

AGREEMENT

This AGREEMENT, made and entered into this 28th day of January, 2008, by and between THE PROVIDENCE JOURNAL COMPANY, hereinafter known as the "PUBLISHER" or "COMPANY", and the PROVIDENCE NEWSPAPER GUILD, hereinafter known as the "GUILD", shall be in effect from January 1, 2008 through December 31, 2010.

ARTICLE 1 COVERAGE

1. (a) NEWS UNIT: The term "employee" as used in the Agreement shall include all employees in the Publisher's News and Editorial Departments except the following, who are excluded from the application of this Agreement: Elected Officers of the Publisher, Executive Editor, Deputy Executive Editor, Managing Editors (4), Metropolitan Managing Editor, Associate Managing Editor, Systems Editor, News Editor, Night Production Editor, Regional News Editors (6), Metro Edition Editor, City Editor, Assistant City Editor, Editor of the Editorial Pages, Chief Editorial Writer, Editorial Cartoonist, Editorial Columnist, Assistant Managing Editors (3), Sports Editor, Financial Editor, Assistant Director-Photography and Graphics, Librarian, Editor for Technology and Development, Confidential News Department Secretaries (3), Director of Electronic Publishing, On-line Operations Manager, On-line Administration Assistant, and On-line News Editor.

(b) ADVERTISING UNIT: The term "employee" as used in the Agreement shall include all employees in the Publisher's Advertising Department, Prepublishing Department and Janitorial Department, except the following, who are excluded from the application of this Agreement: Elected Officers of the Publisher, Director of Advertising, Senior Sales Directors (2), Sales Directors (10), Creative Director, Manager-Advertising Planning, Advertising Systems Development Manager, Secretaries (5): to the Vice President-Advertising, Senior Sales Director-Personnel, Senior Sales Director-Operations and Manager-Advertising Planning (2); On-line Marketing Manager, Research Director, Pre-Publishing Department Manager, Assistant Pre-Publishing Managers (3), Promotion Director, Promotion Manager and Cleaning Manager.

ARTICLE 2 GUILD JURISDICTION

1. (a) The Publisher recognizes the Guild as the sole collective bargaining representative for all employees of the Publisher covered by the Agreement as defined in Article I and irregular extras. The kind of work normally or presently performed within the unit as defined in Article I, and new work assigned by the Publisher to be performed within the said unit, is recognized as the jurisdiction of the Guild. Should the Publisher install any equipment, or adopt any work processes which substitute for or are in evolution of work now performed, or assigned in the future by the Publisher to be performed, by employees of the Publisher covered by the Agreement and as defined in

Article 1 or irregular extras, the Publisher agrees to recognize the jurisdiction of the Guild over this work and the employees or irregular extras engaged thereon on such equipment or work processes; and this Agreement applies thereto. Performance of the kind of work described in this paragraph shall be assigned to employees or irregular extras covered by this Agreement.

(b) Bargaining unit work shall be performed only by persons within the bargaining unit except as follows:

(i) Segment Sales Directors shall be permitted to sell advertising provided the sales credits for bonus purposes shall accrue to the benefit of the entire team and, provided further, the number of Advertising Sales Representatives employed by the Company on the effective date of this Agreement shall remain the same for the duration of the Agreement.

(ii) Those employees excluded in Article I, above, may maintain customer relations, assist an Advertising Sales Representative in developing business and work toward overcoming operational and production difficulties.

(iii) The Vice President-Advertising and the Director of Advertising may seek to have advertisers increase the amount they spend on advertising in the newspaper of the Publisher.

(c) The Guild shall be given reasonable notice (but in no case less than ninety (90) days prior to the initial installation of new or modified equipment, machines, apparatus, or processes) of the intent of the Publisher to introduce new or modified equipment, machines, apparatus, or processes which will create new job classifications or alter the job content of existing classifications.

(d) The Parties shall immediately enter into negotiations, if requested by the Guild, for a mutual agreement on any employee problems which may result from the introduction of such new or modified equipment, machines, apparatus or processes. If the Parties have not reached an agreement on employee problems as a result of their negotiations after reasonable notice, as established above, then on and after the ninetieth (90th) day following the giving of notice by the Publisher, the Publisher may then introduce such new or modified equipment, machines, apparatus or processes. Any such problems on which the Parties fail to reach agreement shall be subject to grievance and arbitration.

(e) No regular, full-time employees shall be dismissed as the result of the introduction of such equipment, machines, apparatus or processes, and there shall be no reduction in salaries or impairment of benefits granted under this Agreement.

2. The Publisher and Guild will continue to abide by the principle of non-discrimination (with respect to age, sex, race, creed, color or national origin) as embodied

in Rhode Island and Federal laws, and with respect to sexual orientation. There shall be no dismissals as the result of putting this Agreement into effect.

3. Except as provided elsewhere in this Agreement, the Guild agrees that during working hours it will not engage in activities which would interfere with the normal operation of the newspapers.

4. (a) Upon an employee's or irregular extra's voluntary written assignment, the Publisher shall deduct from the earnings of such employee or irregular extra and pay to the Guild not later than Friday of each week all Guild membership dues deducted that week. Such membership dues shall be deducted weekly from the employee's or irregular extra's earnings in accordance with a schedule furnished to the Publisher by the Guild. Such schedule may be changed by the Guild at any time.

(b) Such assignment and authorization, to be made on a form agreed upon by the Parties, shall remain in effect until revoked by the employee or irregular extra, but shall be irrevocable for a period of one (1) year from the date of the assignment, or until the termination of the Collective Bargaining Agreement, whichever occurs sooner. Written notice of revocation may be made within the thirty (30) day period prior to the annual anniversary date of the signing of the assignment or of the termination of this or succeeding agreements, whichever occurs first, and shall be sent to the Publisher and the Guild by registered mail. Such notice of revocation shall become effective for the week following the calendar week in which the Publisher receives it.

5. (a) All employees and irregular extras covered by this Agreement who are members of the Guild as of March 7, 1995 or who thereafter become members shall, as a condition of employment, maintain their membership for the duration of this Agreement.

(b) All new employees hired after March 7, 1995 and irregular extras shall, as a condition of employment, as soon after their date of hire as legally permissible (30 days), become and remain members of the Guild for the duration of this Agreement.

6. (a) The Company shall have the right to maintain all traditional stringer use on Block Island and college campuses.

(b) Stringers may also be used without restriction for the production of material to be published in zone news sections.

ARTICLE 3 INFORMATION

1. The Publisher shall supply the Guild monthly, a list containing the following information for all employees on the payroll and for irregular extras:

- (a) Name, address, sex, date of birth and Social Security number;
- (b) Date of hiring;

- (c) Classification;
- (d) Experience rating and experience anniversary date where applicable;
- (e) Salary.

2. The Publisher shall supply the Guild on request, but not more than four (4) times a year, with a list of any compensation, other than wages, paid to the employees during a given month, and the basis thereof. It is understood that such requests will be received by the Publisher no later than the first (1st) of the month for which the information is requested, except that a list of features, photos and space payments will be furnished monthly and annually on request.

3. The Publisher shall notify the Guild at least bi-weekly, in writing, of the following:

(a) Any resignations, retirements or deaths not previously reported to the Guild.

(b) Any changes in the data specified in Section 1 not previously reported to the Guild.

(c) The names of any irregular extras employed not previously reported to the Guild under the terms of Article 17, the number of hours worked, the total compensation and the specific reasons for such employment.

4. The Publisher agrees to provide the following information in its irregular extra report described in Article III, Section 3(c):

(a) In cases of irregular extra use because of absence, the name of the employee who was absent, the reason for the absence, the name of the irregular extra being used, and a description of any non-direct substitutions (for example, an irregular extra is working for a photographer who is substituting for a picture editor who is substituting for a section editor who is absent due to vacation);

(b) In cases of special projects or news or editorial-related situations which occur without regularity, the name or nature of the project or situation, the name of the irregular extra being used, and a description of any non-direct substitutions;

(c) In cases of try-outs, the classification and job title involved, the name of the irregular extra being used, and a description of any non-direct substitutions; and

(d) In cases of vacancies, whether the vacancy is a new position or a replacement, the classification and job title involved, the name of the employee (if any) being replaced, the name of the irregular extra being used, the number of the position requisition authorizing the vacancy, and a description of any non-direct substitutions.

5. The Publisher shall report the names of any non-bargaining unit employees who substitute in bargaining unit positions and the circumstances under which they are working as it does for irregular extras, and shall limit such usage to circumstances under which irregular extras may be used.

6. The Publisher shall report the names of agency temporaries used in situations where the Agreement permits the use of irregular extras.

7. Within one week after the hiring of a new employee or irregular extra, the Publisher shall furnish the Guild in writing with the data specified in Section 1.

8. The Publisher shall keep a record of all overtime and copies of this record shall be made available to the Guild upon reasonable request.

9. The Guild shall be furnished monthly the following:

- (a) Changes in list of bargaining unit retirees with plan benefits;
- (b) Annual actuarial report;
- (c) Annual trustees' report;
- (d) Copies of applications for retirement by bargaining unit employees;
- (e) Copies of IRS Letters of Determination.

ARTICLE 4 MANAGEMENT

1. Except as otherwise provided herein, the Publisher shall exercise the regular and customary functions of management, including, but without limiting the generality of the foregoing, the right to determine professional competency, to hire, promote, transfer, suspend, discharge and discipline employees in the bargaining unit; the right to determine in the bargaining unit how, when, where and by whom work is to be performed; and, generally, the right to make and enforce reasonable rules and regulations relating to the operation of the Publisher's business, which rules and regulations shall be communicated to the Guild and the employees before the same shall be effective.

2. The size of the staff shall be within the sole discretion of the Publisher.

ARTICLE 5 GRIEVANCE PROCEDURE

1. (a) In order that harmonious relations shall continue unbroken between the Parties, any disputes arising from the interpretation of this contract, disputes concerning discharges, discipline or wages and disputes concerning employment or operating conditions, shall first be discussed by a grievance committee of not more than three (3) Providence Journal employees designated by the Guild and not more than three (3) Management representatives designated by the Publisher. Such meetings shall be held as promptly as possible after the request for such meeting has been received but in any case

within five (5) days thereafter. All disputes shall be reduced to writing and the response of the Publisher, or its designated representative, shall be in writing.

(b) A regular, full-time employee of the local Union may be substituted for one (1) of the three (3) Guild designated representatives provided for in Section 1(a), above.

2. In the event the procedure called for under Section 1 results in no understanding or settlement, the dispute may be submitted by either Party to an impartial arbitrator to be selected by the Grievance committee provided that such submissions must be made within sixty (60) days after a written answer to the dispute is given to the other Party. In the event that the dispute is not so submitted to arbitration by either Party, then during the ten (10) days following the end of the said sixty (60) day period the Party which originally raised the dispute shall notify the other party in writing of its intention to accept the written answer to the dispute as a final and binding disposition or the dispute will be considered withdrawn without prejudice or precedent. If the Grievance committee is unable to agree on a satisfactory arbitrator, then an impartial arbitrator shall be selected in accordance with the rules of the American Arbitration Association. After such impartial arbitrator has been selected, hearings shall be held promptly and in accordance with the voluntary labor arbitration rules of the American Arbitration Association. The expenses of such arbitration proceedings shall be shared equally by the Publisher and the Guild. The decision of the arbitrator shall be final and binding upon all Parties and shall be considered the decision of the Grievance committee for all purposes of this Agreement. Either Party may request that a certified court reporter record the proceedings and that such transcript shall be the official record. The Party requesting the stenographer shall pay the stenographer's fees, the cost of the transcript to the Arbitrator and its copy; the other Party shall pay the cost of its copy if requested.

3. The arbitrator shall have no power to add to, change or modify any provision of this Agreement. Nothing herein shall obligate either Party to arbitrate differences representing a succeeding contract.

4. Disputes must be raised and processed in a timely fashion.

5. Since this Agreement provides for the orderly and amicable adjustment and settlement of any and all disputes, there shall be no strike, work stoppage or any other form of interference with normal production operations, or lockout during the term of this Agreement.

6. Grievances may not be consolidated for arbitration. However, contemporaneous occurrences or non-occurrences that affect numerous similarly situated employees may be combined in a single grievance.

7. (a) Time limits on the processing of grievances may be extended in writing by the mutual consent of the Parties.

(b) In cases involving employee suspension or discharge, grievances shall be submitted for expedited arbitration. This section shall be effective for the first three arbitrations on such matters following the signing of this Agreement. Use of expedited arbitration may be extended beyond three cases by written agreement of the parties. The Guild and the Company shall select a pool of five arbitrators to hear expedited arbitration cases.

8. The Parties jointly acknowledge the importance of the supervisor-employee relationship to the efficient, harmonious conduct of the employer's business and to the workplace communications process. The Parties likewise acknowledge that this relationship is not a substitute for the employee's right to request and receive assistance from the Guild regarding his or her rights under the collective bargaining agreement and labor and employment law, provided such request and assistance does not interfere with the work of any employees or the Publisher's Newspaper operation.

ARTICLE 6 SENIORITY

1. Seniority is defined as an employee's length of continuous employment in the Bargaining Unit.

2. No seniority will be attained or acquired by any new employee until such employee has completed a probationary period or by an irregular extra. The probationary period for new employees shall be six (6) calendar months for reporters with an experience rating of two (2) years or less, Classified Sales Managers, Field Sales Manager, Department Store Manager, Retail Automotive Sales Manager, Sales Manager-General Advertising, Assistant Credit Manager and Advertising Sales Representative (Retail, National and Classified) with an experience rating of six (6) months or less; thirty-two (32) working days for employees classified as State Staff Office Assistants, Copy Clerks, Library Assistants, General Assistants, Receptionist, Research Clerks, Credit Assistants, Classified Switchboard, Clerk Stenographers, Data Entry Clerks, Make-up Copy Clerks, Credit Clerks, Cashier, Clerk Typist, Receptionist, Office Clerks, Delivery Clerks, Porters and Lumpers; and sixty-five (65) working days for all other new employees. During an employee's probationary period, such employee may be laid off or discharged as exclusively determined by the Publisher. Upon completion of the probationary period, the new employee's seniority will be credited from the date of the commencement of employment.

3. (a) Seniority, applied on a bargaining unit-wide basis, shall govern in all cases of layoffs resulting from a staff reduction for economic reasons and rehiring from such layoffs, provided the senior employee to be retained or rehired, as the case may be, is competent to perform the available work. Subject to the foregoing, whenever it is necessary to lay off an employee to make room for an employee returning from military service, seniority will apply within the specific classification of the returning employee. No person shall be hired from the outside so long as there are employees on the rehiring list competent to perform the available work.

(b) Whenever seniority is a factor for use in connection with job security or job preference (including, but not limited to, layoffs, rehiring and promotions), all full-time employees will be considered senior to any part-time employee.

4. An employee to be so laid off shall be given two (2) weeks' prior notice of such layoff.

5. An employee shall lose all seniority and other rights under this Agreement, and the employee's relationship to the Publisher shall be terminated for any of the following reasons:

- (a) Discharge for just and sufficient cause;
- (b) Resignation;
- (c) Refusal, while on layoff status, to accept an offer of rehiring into the classification in which the employee worked when laid off;
- (d) Failure to return to work at the expiration of a leave of absence, without reasonable excuse.

ARTICLE 7 TRANSFERS AND PROMOTIONS

1. The Publisher may permanently or temporarily transfer employees from one office or Department to another within the bargaining unit. Permanent transfers are defined as those of an indefinite duration. Temporary transfers are defined as those of limited duration or those for a specific purpose of limited duration. To provide for harmonious transfers within the bargaining unit, the Publisher shall:

(a) Cause a preference list to be kept upon which employees may apply for permanent transfer to offices or departments. Preferences may be changed at any time, but the Publisher shall be required to seek new preferences at least once a year.

(b) At the time of permanent transfers initial consideration will be given to the names on the list.

(c) In no case will an employee be notified of permanent transfer without first having the opportunity to discuss the transfer with a responsible executive of the Publisher. The employee selected for transfer will be given at least ten (10) days' notice in advance of the transfer.

(d) The Publisher shall notify each new employee upon completion of the employee's probationary period of the existence of the preference list.

(e) Transfers shall not be discriminatory or capricious.

(f) In the event of a transfer, the Publisher shall pay all transportation and other moving expenses of the employee and the employee's family.

(g) There shall be no reduction in salary or impairment of other benefits as a result of such transfer.

2. There shall be no involuntary transfer of bargaining unit employees to any subsidiary of the Providence Journal Company or the Belo Corp. In the event of a voluntary transfer, the Company shall pay the employee's moving expenses.

3. (a) (i) Employees who apply for open positions in the News unit will be given first and due consideration for vacancies in higher classifications within the bargaining unit. Notice of all such vacancies shall be posted, with a copy to the Guild, eight (8) days in advance of filling the vacancy. Notice of such vacancy shall include a brief description of the job. The employee selected to fill the vacancy shall not be notified until after the expiration of the posting period.

3. (a) (ii) Employees who apply for open positions in the Advertising unit will be given first and due consideration for vacancies in higher classifications or positions within the bargaining unit and seniority shall be a factor. Notice of all such vacancies or positions shall be posted, with a copy to the Guild, eight (8) days in advance of filling the vacancy. Notice of such vacancy shall include a brief description of the job. The employee selected to fill the vacancy shall not be notified until after the expiration of the posting period.

(b) If a vacancy is not filled within ninety (90) days of the expiration of the posting period, and the Publisher later wishes to fill the position, such vacancy will be reposted in accordance with the provisions of Section 3 (a), above.

(c) In order to provide opportunities for promotion and advancement, employees may be offered training or work in higher classifications.

(d) Notice of job vacancies as may be required by the Collective Bargaining Agreement will be posted in both the News and Advertising Bargaining Units. It is agreed the posting of such vacancies as set forth above shall not be construed as evidence of a merger of the separate bargaining units into a single, combined unit.

4. No employee shall in any way be discriminated against for refusing to accept a promotion to a higher classification.

5. (a) Promoted employees shall be given trial periods as follows: Up to six (6) calendar months for those promoted to Section Editor, Editorial Writer, Page Editor, Picture Editor, Makeup Editor, State Staff Manager, Artist, Photographer, Reporter, Field Sales Manager, Department Store Manager, Retail Automotive Sales Manager, Sales Manager-General Advertising, Classified Sales Manager, Assistant Credit Manager, Advertising Artist, Advertising Promotion Specialist, Head Makeup Coordinator,

Advertising Sales Representative (Retail, National and Classified) and Makeup Person; up to sixty-five (65) working days for those promoted to Copy Editor, Picture Editor Assistant, Makeup Assistant, News Specialist, Departmental Assistant, Visual Technician, Editorial Assistant, Assistant Credit Officer Manager, National Office Supervisor, Assistant Detail Manager, Assistant Telephone Room Manager, Night Classified Office Supervisor, Assistant to Credit Manager, Bookkeeper, Merchandise Specialist, Assistant to the Night Classified Supervisor, Senior Display Marked Paper Clerk, Inside Telephone Sales, Inside Display Sales, Classified Counter Sales, Computer Operator, Advertising Tabulator, Lead Data Entry Clerk, Secretary, National Order Clerk, Classified Clerk, Display Marked Paper Clerk, and up to thirty-two (32) working days for those promoted to Special Writer, Overnight Editor, Assistant Art Department Head, Chief Night Artist, Library Assistant, State Staff Office Assistant, General Assistant, Receptionist, Credit Clerk, Classified Switchboard, Clerk Stenographer, Data Entry Clerks, Makeup Copy Clerk, Cashier, Clerk-Typist, Porter and Lumper, and all other positions.

(b) During such trial periods the employee shall receive, in the classification to which he or she is advanced, at least the minimum next higher than his or her salary in the classification from which he or she is advanced, without penalty or prejudice.

6. At the end of such trial period, the employee shall be confirmed in the classification to which the employee advanced unless the employee has been unable to perform the duties of the job. If so confirmed, the trial period shall be included for all purposes in determining the length of service in the classification to which the employee advanced. If not so confirmed, the employee shall be returned to the classification from which he or she advanced without penalty or prejudice.

7. If the employee returns to the classification from which he or she advanced, the employee shall then receive the salary the employee would be entitled to if never advanced. The period of service in the higher classification shall be counted for all purposes as service in the classification from which the employee advanced.

ARTICLE 8 DISCHARGE AND DISCIPLINE

1. The Publisher will have the right to discipline or discharge employees for just and sufficient cause.

2. In the event of discharge for a just and sufficient cause, the employee involved will receive either two (2) weeks' notice of discharge or two (2) weeks' pay in lieu of notice with the exception of a discharge for flagrant misconduct. In any case, both the employee involved and the Guild will be notified as soon as possible in writing of the reasons for the discharge.

3. "Discipline," as used in this Agreement, shall mean warnings and/or suspensions subject to the provisions of Article 5, Section 4.

**ARTICLE 9
WORKWEEK AND OVERTIME**

1. (a) The regular workweek for an employee shall consist of five (5) days totaling thirty-seven and one-half (37 1/2) hours. The scheduled workday, excluding lunch periods, shall not exceed seven and one-half (7 1/2) consecutive hours except as provided in the following paragraph (b) and (c).

(b) During the General Assembly session, not more than four (4) reporters, assigned to cover the session, not including employees covered in Section 6 of this Article, may be scheduled for a thirty-seven and one-half (37 1/2) hour week spread over four (4) days with three (3) consecutive days off. The daily overtime provisions provided in Section 2 below shall not apply to employees scheduled under the provisions of this paragraph.

(c) By mutual consent any employee and his Supervisor may arrange for individual employees to work a four (4) day, thirty-seven and one-half (37 1/2) hour week at straight time on an occasional or permanent basis. Either the employee or the Supervisor may cancel the agreement by informing the other Party in Writing before the following week's schedule is posted.

2. (a) Except as otherwise provided in this Agreement, overtime shall be defined as authorized work beyond seven and one-half (7 1/2) hours in any regular workday or thirty-seven and one-half (37 1/2) hours in any regular workweek. When overtime payment is involved, the Publisher shall compensate for overtime work authorized by the Department Supervisor at the rate of time and one-half in cash, or at the option of the employee, in equivalent compensatory time and one-half off within the same pay period. If, in the opinion of the Publisher, the employee may not be spared from the operation for any reason, the employee must take the pay rather than compensatory time off.

(b) Authorized work beyond seven and one-half (7 1/2) hours in any day performed by an irregular extra shall be compensated at the overtime rate of time and one-half in cash.

3. On out-of-town assignments probable overtime, to be paid for at time and one-half in cash, shall be arranged between the employee and the department head prior to the employee's leaving on the assignment. Final adjustment between the employee and the department head shall be made on the employee's return from such assignment.

4. An employee recalled to work after the employee's regular working day shall be paid for all time worked, including travel time, but not less than four (4) hours, at the overtime rate. An employee called in on a scheduled day off in any week, including a holiday week, shall be paid for all time worked, but not less than four (4) hours, at the overtime rate.

5. Normal working days and working hours shall be regularly scheduled and shall be posted on Monday for the following week in all departments and State Staff offices where the schedule changes from week to week. An employee's regular schedule may be changed from time to time and such changed regular schedule may be in effect for one (1) or more days or may be of indefinite duration. An employee shall be given at least seventy-two (72) hours' notice of any change in his or her regular schedule, except in cases of emergency. In case of emergency, an employee's regular schedule may be changed without seventy-two (72) hours' notice, provided that the employee is given reasonable notice. "Emergency" as used herein includes, without limitation, the failure of another employee to work because of illness or other incapacity, or any other exigency which the Publisher could not reasonably have foreseen seventy-two (72) hours before the changed regular schedule takes effect. It is understood that an employee's work schedule will not be changed to avoid payment of overtime on the employee's day off. It is also understood that employees will be expected to give as prompt notice to the Publisher of their illness or incapacity as is possible under the circumstances. This Section will not be invoked for disciplinary purposes.

6. Employees exempt from the Fair Labor Standards Act shall not be subject to the provisions of this Article. These employees, while generally working on a five (5) day basis, shall be entitled to equivalent time and one-half off, by arrangement with the Publisher, for time worked in excess of a normal five (5) day week.

7. To the extent that such schedule is reasonably feasible, employees will have two (2) consecutive days off each week. Employees will not be required to work more than seven (7) consecutive days.

8. Employees will not be required to report for work on the next succeeding shift without at least a ten (10) hour rest period, except in cases of emergency as determined solely by the Publisher.

9. (a) Wage hour exempt (WHE) employees are responsible for seeking approval for work in excess of a normal five-day week and for notifying their supervisors promptly of the duration of said work.

(b) Except as noted in (c), compensating time off earned must be taken with the prior approval of the employee's supervisor by the end of the calendar year in which it was earned, unless such time off is denied by the Company, in which case the employee shall be paid for the time.

(c) Compensating time off earned after December 1 in any calendar year may be carried over to the following year, or paid, at the discretion of the supervisor.

(d) Employees who retire or resign are responsible for arranging any outstanding compensating time off with the approval of their supervisors prior to their retirement or resignation and failing to do so will result in forfeiture of said time off,

unless such time off is denied by the Company, in which case the employee shall be paid for such time.

(e) No wage hour exempt employee shall be paid for compensating time off accrued in accordance with this agreement except in cases of termination of employment due to death, involuntary termination, or permanent disability, or in cases where the Company denies time off within the calendar year.

ARTICLE 10 HOLIDAYS

1. (a) Regular full-time employees shall receive ten (10) holidays a year at straight time pay. The recognized holidays are:

New Year's Day
Memorial Day
July 4
Victory Day
Labor Day
Columbus Day
Veteran's Day
Thanksgiving Day
Christmas Day
and one (1) optional holiday.

(b) The optional holiday will be at the employee's option but must be with the prior approval of the employee's appropriate Supervisor.

(c) In place of the Christmas and New Year's holidays, an employee may, with the prior approval of his or her appropriate Supervisor, substitute another recognized religious holiday of his or her own religion but must notify the Supervisor of this intention at least three (3) weeks prior to the recognized holiday being substituted for, provided the employee's services can be utilized by the Publisher on the recognized holiday that is being substituted for.

2. If an employee works a full day on one of the recognized holidays, the employee shall be entitled to an extra day's pay or, at his or her option, to a compensating day off with pay. If an employee works a portion of one of the recognized holidays, the employee shall receive straight time pay for all hours worked on such holiday in addition to his or her regular pay for the day.

3. If an employee does not work on one of the recognized holidays, but works five (5) other days during the week in which the holiday falls, the employee shall be entitled to receive a compensating day off with pay or an extra day's pay.

4. If one of the recognized holidays falls during an employee's annual vacation, the employee shall receive a compensating day off with pay.

5. When a regular employee who is scheduled to work on a recognized holiday is absent because of injury or sickness, the employee shall receive a compensating day off with pay.

6. In any of the above cases where a compensating day off is elected or called for, the compensating day off shall be assigned by the employee's department head and be as near to the holiday as operating conditions will permit and there is sufficient staff to get out the paper at regular rates.

7. All work performed beyond seven and one-half (7 1/2) hours on any day in a holiday week shall be compensated for at the rate of time and one-half in cash. The provision shall not apply to employees exempt from the Fair Labor Standards Act.

8. A holiday schedule shall be posted at least three months prior to the holiday. The Company shall seek volunteers who, in the sole discretion of the Publisher, are qualified for the work to be performed, before assigning an employee to work on a holiday. No employee shall be required to work more than one of the Thanksgiving, Christmas and New Year's holidays in any holiday season, except in the case of an emergency.

ARTICLE 11 VACATIONS

1. During the life of this Agreement, a vacation with pay shall be given on the following basis:

(a) Employees with less than one (1) year of continuous employment as of July 1 of the year in which the vacation is to be scheduled shall receive one (1) day's vacation for each five (5) weeks of continuous employment prior to such July 1, the vacation to be computed to the nearest full day .

(b) Employees who have been continuously employed for less than five (5) years, but for one (1) year or more as of July 1 of the year in which the vacation is to be scheduled shall receive two (2) weeks' vacation.

(c) Employees who have been regularly employed continuously for five (5) years or more as of July 1 of the year in which the vacation is to be scheduled shall receive three (3) weeks' vacation, at least ten (10) days (two weeks) of which may be consecutive at the employee's option.

(d) Employees who have been regularly employed continuously for ten (10) or more years as of July 1 of the year in which the vacation is to be scheduled shall receive

four (4) weeks' vacation, at least ten (10) days (two weeks) of which may be consecutive at the employee's option.

2. The vacation schedule will be arranged by the Publisher to assure satisfactory production. It is agreed that preferable weeks will be granted on the basis of seniority within the working unit of the employee by measuring seniority in Guild jurisdiction jobs.

3. If a person's employment is terminated before the employee receives annual vacation, the employee (or in the event of the employee's death, the employee's beneficiary) shall receive vacation credits at straight time pay, representing the number of days of vacation to which the employee would be entitled had he or she continued to be employed, prorated in accordance with the number of weeks worked since the previous July 1.

4. An employee may be required to take the vacation period he or she has chosen; provided, however, in case of illness or in the event of some unforeseen happening whereby the employee would suffer financial loss, the employee with the consent of his or her Supervisor will be allowed to change the vacation period.

5. An employee may take at least two (2) weeks of the vacation to which he or she is entitled between May 1 and October 15.

6. To the extent practical, an employee's regular days off shall be scheduled to fall immediately preceding and following the employee's vacation days when an employee takes a week of vacation.

7. To the extent possible, an employee's return-to-work schedule for the week following his or her vacation shall be available to the employee prior to the start of the vacation.

ARTICLE 12 SICK PAY AND SHORT TERM DISABILITY

1. An employee shall not forfeit any part of his or her pay because of absence on account of illness up to and including one (1) week's time in any calendar year up to three (3) days of which may be used for illness in the immediate family.

2. Eligible employees shall qualify for benefits under the Providence Journal Short Term Disability Plan (STD) amended as follows:

(a) STD benefits will be available for all regularly scheduled employees.

(b) STD benefits will be paid from the first day of any period of disability, including accidents or illnesses, that lasts more than one week and qualifies for STD benefits.

(c) Employees will not be disqualified from receiving STD benefits because of self-inflicted injuries.

(d) Employees with less than six (6) months of service at the time of absence shall not be eligible for STD payments.

(e) Employees with more than six (6) months of service at the time of absence shall be eligible for seventy (70) percent of gross pay for up to 26 weeks. Gross pay includes any other disability benefits under any governmental law including TDI, and Social Security Benefits.

(f) Successive periods of disability shall be treated as one period of disability unless an employee has returned to work for at least 90 consecutive days.

(g) For Short Term Disability absences of thirty (30) consecutive days or greater, only the first thirty (30) days of absence shall count as time worked for the purpose of calculating vacation entitlement.

(h) Employees with more than six (6) months of service at the time of absence shall be eligible for one hundred (100) percent of gross pay following the birth of a child for a period of six to eight weeks, depending upon the type of delivery. Gross pay includes any other governmental disability benefits, including TDI and Social Security.

3. Medical leave policy shall be in accordance with Article 15, Section 5.

ARTICLE 13 HEALTH AND SAFETY

1. (a) It is the obligation of the Company to maintain safe working conditions and practices. The Company, Guild and employees agree to strive jointly to prevent workplace accidents and injuries.

(b) The Company's Worker's Compensation and Light Duty Policy shall govern all work place injuries. (Refer to the WC/Light Duty MOA for details)

2. (a) The Publisher and the Guild shall establish a Safety Committee composed of: a Chairperson, a representative of the Publisher responsible for occupational safety and health; three management employees appointed by the Publisher; and three bargaining unit employees, at least one each from the Advertising and News units, appointed by the Guild. A regular, full-time employee of the Local Union may be substituted for the third Guild-appointed bargaining unit employee. The term of the Chairperson shall be indefinite. The terms of the other members shall be one (1) year and members may be reappointed or replaced without limitation.

(b) The Committee shall meet monthly, or more frequently as determined by the Chairperson, and shall be responsible for:

(i) reviewing reports of occupational accidents, injuries, and illnesses involving bargaining unit employees and making recommendations regarding the avoidance of such incidents in the future;

(ii) evaluating and recommending health and safety training needs within the bargaining units and assisting in the implementation of such training;

(iii) reviewing health, safety and ergonomic considerations of bargaining unit employees and making recommendations regarding such considerations; and

(iv) other duties related to occupational safety and health as assigned by the committee Chairperson.

3. Equipment will be maintained at operating levels that will prevent undue fatigue and eye strain. Video display screens shall be maintained at the sharpest possible focus settings and with attention to brightness levels and anti-glare configurations, and any other steps needed for efficient and comfortable use should be considered.

4. The physical well-being of Journal Company employees should be protected. Video screens and equipment shall be monitored for radiation emission so that should breakdowns occur in component parts, etc., it would not result in threats to the physical well-being of employees. The Guild will cooperate in any such monitoring the Publisher deems necessary.

5. Sections 3 and 4 above are extracted from the side letter to the collective bargaining agreements dated February 2, 1988, and are placed in Article 13 for the convenience of the employees, not to change the substance of the side letter, which is reproduced in its entirety following the end of this Agreement.

ARTICLE 14 INSURANCE

Medical and Dental:

1. The Company shall pay eighty-five (85) percent of the premium or premium equivalent cost of medical and dental coverage. Employee premium costs shall be based on four tiers: employee only, employee and spouse, employee and children, and employee and family.
2. The Company shall offer eligible employees participation in United Healthcare PPO, United Healthcare HMO, CIGNA

HealthCare POS, Lumenos Healthcare CDH, Medco Health Solutions (prescription drug) and MetLife DPPO (dental) plans.

3. The Company agrees to provide Guild employees in the Washington Bureau with health insurance coverage substantially equivalent to the above, based on the same contribution formula as above.

Vision:

1. The Company shall offer eligible employees participation in Vision Service Plan for eye exams, frames and lenses. Employees shall be responsible for one-hundred (100) percent of the premium cost.

Life Insurance:

1. Eligible employees shall be covered with group life insurance equal to two (2) times their annual salary. Eligible employees shall be provided a minimum of \$30,000 of life insurance.
2. Employees hired prior to July 10, 1964, will continue to retain insurance in the amount of five thousand dollars (\$5,000) upon retirement, and those hired after July 10, 1964 will retain insurance in the amount of one thousand five hundred dollars (\$1,500) upon retirement.
3. Eligible employees shall have the option of purchasing supplemental life coverage from one (1) to five (5) times their annual base salary and dependent life insurance coverage.

Personal Accident Insurance:

1. Eligible employees shall have the option of purchasing Personal Accident Insurance coverage between one (1) and six (6) times annual earnings, with a maximum benefit of \$500,000.
2. Eligible employees may purchase Personal Accident Insurance for their families.

Travel Accident Insurance:

1. Eligible employees shall be provided with Travel Accident Insurance. The death benefit for this plan will be one-and-one-half (1½) times base salary (minimum of \$100,000; maximum of \$300,000) per employee.

Long Term Disability:

1. Eligible employees, on the first of the month following 12 months of employment, shall be provided Long Term Disability Insurance providing sixty (60) percent replacement income benefit up to a maximum benefit of \$10,000 per month.

Flexible Spending Accounts:

1. Dependent Care Spending: Eligible employees shall be allowed to participate in a dependent care spending account by contributing pre-tax dollars to cover qualified expenses. The Company will provide a one-hundred (100) percent match, on the employee contribution, up to a maximum of twenty dollars (\$20) per week.
2. Health Care Spending: Eligible employees shall be allowed to participate in a health care spending account by contributing pre-tax dollars to cover qualified expenses.

Adoption Assistance:

1. The Company shall reimburse eligible employees up to \$3,000 of eligible expenses associated with adoption. The lifetime maximum benefit available per family is \$9,000.
2. Eligible employees with at least twelve(12) months of employment at the time the child is placed in the home are covered by this policy.

Domestic Partner Benefit:

1. The Company shall provide medical, dental and vision coverage to domestic partners of eligible employees. Dependent children of domestic partners shall be covered under this benefit. To establish a domestic partnership, an employee must submit an affidavit verifying that all of the following criteria have been met:
 - a. Share a close personal relationship and be responsible for each other's welfare;
 - b. Lives with employee in the same residence
 - c. Is the only domestic partner of the employee and intends to remain so indefinitely.

- d. Is not related to employee by blood or degree of closeness that would prohibit legal marriage
- e. Is at least 18 years old and competent to contract under law.

Employee Assistance:

- 1. The Company shall provide a confidential employee assistance plan that offers behavioral health care assistance to employees and their dependents. The plan will provide phone support twenty-four (24) hours a day and will cover up to six (6) visits with a local counselor.

Full-time employees, those regularly working thirty-two (32) hours per week, are eligible for all of the above plans. Part-time employees regularly working twenty-two and one-half (22 ½) hours per week, are eligible for all of the above plans except adoption assistance. Part-time employees regularly working less than twenty-two and one-half (22 ½) hours per week are eligible only for the above Medical and Dental plans upon payment by the employee of the applicable premium(s) at the group rate. Eligible employees will be allowed to participate in the above plans on the first of the month following two months of employment, except as otherwise noted.

The Company may add different plan(s) or replace these plans with substantially equivalent plans.

**ARTICLE 15
LEAVES OF ABSENCE**

- 1. By arrangement with the Publisher, employees may be granted leaves of absence. Such leaves shall not constitute breaks in continuity of service, but shall not be construed as service time. An employee granted a leave of absence of up to six (6) months shall be entitled to the full vacation credit set forth in Article 11. An employee granted a leave of absence of over six (6) months shall be entitled to the vacation credit set forth in Article 11 pro-rated in accordance with the number of weeks worked since the previous July 1. For all medical leaves, only the first thirty (30) days of absence shall count as time worked for the purpose of calculating vacation entitlement.
- 2. (a) In the event an employee is elected or appointed to any The Newspaper Guild or AFL-CIO office or position of any Regional or Local office or position of The Newspaper Guild or AFL-CIO, such an employee shall be given a leave of absence without pay should he or she request the leave.

(b) Employees shall give one (1) month's notification to management of such request for leave.

(c) Such leaves shall not exceed one (1) year unless by agreement with the Publisher.

(d) The foregoing shall apply to delegates to The Newspaper Guild and AFL-CIO Conventions, National, Regional and Local, or to delegates to the meetings of The Newspaper Guild.

(e) The Publisher will allow one (1) leave of absence for an employee from the local Union appointed to local office or position for a period of time not to exceed the duration of this Agreement.

(f) Such leaves shall not constitute a break in continuity of service but shall not be construed as service time.

3. An employee is entitled to take an unpaid leave of absence equal to the number of weeks vacation he or she is entitled to, by arrangement with and approval of his or her Supervisor.

4. (a) At the request of the employee, parental leave up to twelve (12) months shall be granted without pay to any full-time employee of one (1) year or more of service with the Publisher. This provision shall not affect whatever rights the employee may have to sick leave under Article 12. An employee returning from a parental leave shall give at least four (4) weeks' advance notice. An employee may, with four weeks' advance notice, request an extension of a parental leave, but in no case shall the total leave time exceed one year. The employee shall have the right to return to his or her former job at the conclusion of the leave.

(b) Part-time employees with one (1) or more years of continuous service shall be entitled to thirteen (13) weeks' parental leave without pay. A part-time employee returning from a parental leave shall give at least four (4) weeks' advance notice of his or her return. The employee shall have the right to return to his or her former job at the conclusion of the leave.

(c) The provisions of this article shall apply equally to the birth or legal adoption of a child.

(d) A full-time employee returning from a parental leave, may return to work on a part-time basis provided:

i) The employee gives four (4) weeks' advance written notice of his or her intent to return to work part-time;

ii) Part-time work is available in the returning employee's classification and in the sole opinion of the Publisher, the employee is qualified to perform the available work;

- iii) The aggregate period of leave and part-time work shall not exceed one (1) year;
 - iv) The employee shall work a minimum of twenty-two and one-half (22.5) hours per week;
 - v) The employee, with four (4) weeks' advance written notice, shall have the right to return to his or her former job at the conclusion of the part-time work.
- (e) Application for parental leave shall be on a form mutually agreed upon between the Guild and the Company.
5. (a) Employees (for purposes of Section 5, the term employee includes irregular extras) who have completed ninety (90) days of service but who have less than two (2) years of service may be granted a medical leave of absence with additional extensions, if necessary, of up to three (3) total months.
- (b) Employees with two (2) or more years of service but who have less than five (5) years of service may be granted a medical leave of absence with additional extensions, if necessary, of up to six (6) total months.
- (c) Employees with five (5) or more years of service may be granted a medical leave of absence with additional extensions, if necessary, of up to twelve (12) total months.
- (d) Employees who are absent from work because of sickness or injury for more than five (5) consecutive work days must apply for a medical leave of absence for all days out of work after the fifth consecutive work day of absence.
- (e) Employees who have used medical leave time in accordance with this policy, will restore such used time by receiving one (1) month of restoration credit for each month of work following the end of that employee's medical leave of absence, up to the maximum credit allowed based on the employee's service with the Company as described above.
- (f) Employees applying for a medical leave of absence must be under the direct care of a physician and must submit medical certification directly to the Company's Human Resources Department. Employees may be required to undergo periodic medical examinations by a physician designated by the Providence Journal Company in order to ascertain the employee's condition.
- (g) Without limitation to rights expressed in Section 1 of this Article, personal leave of absence without pay for a period normally not to exceed sixty (60) days may be granted by the Company for urgent personal reasons to employees with at least six (6) months of continuous service. Requests for a personal leave of

absence must be made in writing to the employee's supervisor and the Director of Human Resources. Such request will be decided upon its own merit at the sole discretion of the Company.

(h) Length of continuous service for the purposes of this policy shall be computed from the original date of hire. Length of continuous service will be broken by the following:

- i) Absence from work for more than three (3) consecutive days without notice to the Company;
- ii) Voluntary termination or resignation by the employee;
- iii) Discharge for cause;
- iv) Failure to return to work upon expiration of an approved leave of absence or the extension of an approved leave of absence.

ARTICLE 16 MILITARY SERVICE

1. A leave of absence shall be granted to any employee who leaves a position other than temporary to enter military service, and such employee shall be entitled to all re-employment rights and other benefits under the Universal Military Training and Service Act of 1951 and any amendments thereto.
2. A regular employee with six (6) months of service will be granted a leave of absence for the purpose of attending annual military training with a recognized military unit of the State or Federal Armed Forces, and will, upon application and presentation of proper evidence, be paid the difference, if any, between military earnings and the earnings he or she would have received from the Publisher during the period of temporary military duties but not to exceed two (2) weeks in any current year, plus reasonable time for travel. Any entitlements or emoluments, other than earnings, which a member of the military shall receive by virtue of his or her rank, shall not be counted as military earnings in the application of this section.
3. Leaves of absence shall be granted to employees called to duty for emergency service in connection with conditions caused by natural phenomena or acts of man, including by way of example but not limited to, storm, flood, fire, explosion, riot or other civil disturbance, with the National Guard, and the Army, Navy, Marine, Air Force or Coast Guard Reserve. All of the above provisions shall apply to all such service herein. Resumption of work after such service shall be made within a reasonable time, including reasonable time for travel. During the period of temporary military duties under this section, the employee shall be paid the difference, if any, between military earnings and the earnings the employee would have received from the Publisher during the period of temporary duties, not to exceed two (2) weeks in any

current year. Any entitlements or emoluments, other than earnings, which an employee shall receive by virtue of rank, shall not be counted as military earnings in the application of this section.

ARTICLE 17
PART-TIME AND IRREGULAR
EXTRA EMPLOYEES

1. A part-time employee is one who is hired to work regularly less than eighty-five percent (85%) of the work week provided for in this Agreement.
2. Part-time employees shall be paid on an hourly basis not less than the hourly rate of the weekly minimum salary provided for their classification and experience on the job or in similar work. Progression for experience rating shall be applied on a pro-rata basis, counting all hours worked up to a maximum of thirty-seven and one-half (37 1/2) hours per week, but in any event a part-time employee shall progress to the next step in at least two (2) years.
3. (a) An irregular extra is one employed:
 - (i) for a special project for a specified time not to exceed three (3) consecutive calendar months; or
 - (ii) as a vacation relief; or
 - (iii) as a relief for an employee absent for any reason; or
 - (iv) for a tryout not to exceed three (3) consecutive calendar weeks; or
 - (v) during news and editorial-related situations that occur without regularity; or
 - (vi) to cover vacancies for up to three (3) consecutive calendar months, unless the Publisher can demonstrate that a diligent, bona-fide effort to fill the position has been unsuccessful, in which case the Publisher may use irregular extras to fill vacant positions for an additional period not to exceed six (6) months from the date of the original posting, provided a bona-fide recruiting effort is maintained; or
 - (vii) to replace any employee on a leave of absence for the duration of the leave.
- (b) Irregular extras are those formerly known as temporary employees.

(c) If an irregular extra whose employment has been terminated is, at some later date, re-employed as an irregular extra, all hours previously credited to him or her shall be counted wherever the number of such hours is applicable to benefits.

(d) If an irregular extra is subsequently employed as a part-time or regular full-time employee, all hours worked as an irregular extra shall be credited to him or her wherever the amount of time worked is applicable to benefits and for the purpose of determining the appropriate probation period. In addition, hours worked as an irregular extra shall be taken into account in determining the experience rating. In determining vacation entitlement, the employee shall receive no less than his or her entitlement under section 5 (b), (c) or (d).

(e) Irregular extras shall be paid on a basis not less than the hourly rate or the weekly minimum salary provided for their classification and experience on the job or in similar work.

(f) Progression of irregular extras for experience rating shall be applied on a pro-rata basis.

4. No regular, full-time employee shall be displaced by a part-time employee or employees and/or by an irregular extra or extras.

5. (a) Irregular extras who have completed four hundred sixty-eight (468) hours of work, and any part-time employees, shall be entitled to pro-rata pay for the holidays recognized in Article 10 of this Agreement. Pro-rata holiday pay shall be based, in the case of part-time employees, upon the number of hours in the part-time employee's regular work week as compared to thirty-seven and one-half (37 1/2); and, in the case of irregular extras, at the rate of one (1) hour's pay for each twenty-three and six-tenths (23 6/10) hours of work or fraction thereof. In no case shall a part-time employee receive less than their regularly scheduled straight-time pay during a holiday week.

(b) Irregular extras who have completed four hundred sixty-eight (468) hours of work shall be entitled to a pro-rata share of vacation pay at the rate of one (1) hour's pay for each twenty-three and one-half (23 1/2) hours of work, or fraction thereof.

(c) Irregular extras who have continuously been on the payroll for five (5) years as of July 1 of the year for which vacation is paid shall be entitled to a pro-rata share of vacation pay at the rate of one (1) hour's pay for each seventeen and one-third (17.33) hours of work, or fraction thereof.

(d) Irregular extras who have continuously been on the payroll for ten (10) years or more as of July 1 of the year for which vacation is paid shall be entitled to a pro-rata share of vacation pay at the rate of one (1) hour's pay for each thirteen (13) hours of work, or fraction thereof.

(e) Irregular extras who have completed four hundred sixty-eight (468) hours of work shall be allowed to purchase medical insurance (excluding dental coverage) as set forth in Article 14. Such coverage must be purchased within one (1) month (30 days) of attaining four hundred sixty-eight (468) hours or at a succeeding open enrollment period. Payment for the succeeding month's benefits must be delivered to the Human Resources Department by the twenty-fifth (25th) of each month, or in the case the twenty-fifth (25th) falls on a weekend or holiday, on the first business day following the twenty-fifth (25th) of each month. If payment is not made by the aforementioned date, the medical insurance will be canceled and the employee will be denied reenrollment until the next open enrollment period.

(f) Irregular extras who have completed five (5) continuous years of employment and who have worked in each of two hundred twenty-one (221) weeks in a two hundred sixty (260) consecutive week period shall be offered, on a one-time basis, regularly scheduled employment equal to the average number of hours worked each week during the two hundred twenty-one (221) week period.

6. Part-time employees shall be entitled to receive a pro-rata share of the vacation pay and sickness benefits as provided elsewhere in this Agreement. The pro-rata share in each case shall be based upon the number of hours in a part-time employee's regular workweek as compared to thirty-seven and one-half (37 1/2).
7. Part-time employees regularly working twenty-two and one-half (22 1/2) hours or more shall be covered for the insurance benefits set forth in Article 14 hereof. Part-time employees regularly working less than twenty-two and one-half (22 1/2) hours per week may obtain coverage under the medical insurance plans offered by the Company under Article 14 upon payment by the employee of the applicable premium at the group rate.
8. Irregular extras who have a year's service or who have completed 1,000 hours of work shall be offered available work in their classification prior to irregular extras with less than one (1) year or 1,000 hours of service.
9. The Publisher may use agency temporaries in situations where the collective bargaining agreement permits the use of irregular extras.
10. The Publisher will review cases of continuous usage of agency temporaries of eight (8) weeks or more in the same situation or involving the same individual to determine if hiring irregular extras is appropriate.

ARTICLE 18 WAGES

1. Effective January 1, 2008, minimum salaries for each classification shall be increased by 3 percent.

2. Effective January 1, 2009, minimum salaries for each classification shall be increased by 2 percent or by the same percentage general wage increase as may be granted by the Company to the Teamsters and Pressmen's Unions, whichever is greater.

3. Effective January 1, 2010, minimum salaries for each classification shall be increased by the same percentage general wage increase as may be granted by the Company to the Teamsters and Pressmen's Unions, whichever is greater.

4. UPGRADES:

Copy Editor upgrade from N-7 to N-6.

Online designer upgrade from N-8 to N-4, online chief designer.

Publications Clerk (does not include former delivery clerks) upgrade from A-12 to A-11, create new title of sales assistant.

D. PROFIT PERFORMANCE BONUS PLAN

Bargaining unit employees shall be included in the Company's Profit Performance Bonus plan. The decision to pay a bonus and/or the amount of a bonus shall be within the sole discretion of the Company and not subject to contractual grievance or arbitration procedures. If the Company decides to pay a bonus, it shall be paid to bargaining unit employees on the same basis as other employees of the Company.

E. GENERAL WAGE PROVISIONS

1. During the term of this Agreement, all covered employees who have rates in excess of the minimums for their classification and experience rating will maintain their differential in percentage over such minimums while they remain in that classification and experience rating. As a result of the institution of the minimum salaries in Article 18, no employee will receive an increase which is less than the scale increase for his or her classification and experience rating.
2. There shall be no reduction in earnings during this Agreement except in cases of transfer to a lower classification due to inability to perform the required work or voluntary transfer to a lower classification at the written request of an employee.
3. Employees transferred involuntarily to lower classifications for reasons other than those provided for in Article 18, Section E 2 and Article 7, Section 6, shall retain their current rate of pay at the time of the transfer.

4. Either party to this Agreement may employ the Grievance Procedure for the purpose of negotiating a new classification for employees who otherwise might be subject to disciplinary action, or whose capabilities have been impaired, or whose work has been changed as the result of new processes or assignments.

5. (a) An employee in a lower classification assigned to and working as a substitute in any of the positions listed in the following table for one-half or more of his or her shift shall receive an extra per diem allowance as set forth in this table:

	<u>Eff. 1/1/08</u>	<u>Eff. 1/1/09 and thereafter</u>
A. Managing Editors	\$26.77	Increase by same rate as general increase.
B. News Editors	\$21.47	
C. City Editor Sports Editor Financial Editor State News Editor Special Features Editor Telegraph Editor Programming Manager National Advertising Manager Sales Director	\$17.95	
D. Chief Photographer Librarian Chief Artist Associate Managing Editors Classified Office Manager Asst. Data Proc. Mgr.-Operations Classification Sales Manager Telephone Room Manager	\$15.30	
E. Regional News Editors Systems Editor Assistant City Editor Sunday and Holiday Day City Editor Other positions excluded under Article 1	\$14.30	
F. Secretary Confidential Secretaries	\$ 6.29	

5. (b) An Employee assigned to and working as a substitute in a higher classification not listed in the foregoing table will be paid an extra per diem allowance based upon the difference between his or her present minimum and the next higher

minimum in the classification in which he or she is assigned, which allowance shall be not less than three dollars and fifteen cents (\$3.15) per diem. The minimum amount shall be increased annually by the same percentage as the general wage increase.

(c) An employee shall not be required to substitute in a position outside the bargaining unit without his or her consent.

6. (a) The minimum salary provisions shall give credit for experience in comparable positions elsewhere.

(b) Successful completion of each school year at an accredited graduate school of journalism shall be equal to one (1) year's experience, up to two (2) years, when computing an employee's experience rating.

(c) No claim that an employee has not been given the proper experience rating need be recognized or considered unless it is submitted by or on behalf of such employee in writing to the Publisher within ninety (90) days after the written lists provided for in Article 3, Sections 1 and 4 have been furnished to the Guild.

7. (a) Any employee covered by this Agreement, or any irregular extra, who works a majority of his or her hours between 6:00 p.m. and 6:00 a.m. shall receive five percent (5%) of his or her regular daily pay rate per workday, or two dollars (\$2.00), whichever is the greater, in addition to his or her salary for each night on which he or she works this shift.

(b) Any employee whose entire workweek is regularly scheduled in accordance with the provisions set forth in Section 7(a), above, shall receive the night shift differential for absences due to vacation, sickness, holidays, jury duty and bereavement, provided they are so scheduled at the time the absences occur.

8. (a) The Publisher shall have the exclusive and unilateral right to institute, modify, suspend or terminate sales incentive plans at any time. No such incentive plan may be terminated prior to any expiration date set forth therein.

(b) Sales incentive plan goals shall be provided to employees within ten (10) business days of the start of the measurable period. The Publisher shall have the exclusive and unilateral right to modify or change such goals during the measurable period.

(c) The Guild shall have recourse to the grievance procedure only concerning calculation of incentive compensation under the terms of any such incentive plan or plans as set forth above.

9. Effective January 1, 1994, an income tax supplement in the amount of five dollars (\$5.00) per week will be paid to employees permanently assigned to and working in the State of Massachusetts for the duration of that assignment.

10. It is agreed, effective January 1, 1994, the Washington Bureau Allowance is increased to one hundred fifty dollars (\$150.00) per week.

11. Production of online ads (banners and tiles) developed using standard Prepublishing software, will be performed by Prepublishing Specialists. An Employee producing animated ads using software and tools not currently used in production of print ads, e.g. Flash, shall be paid at the Online Producer rate provided that he or she works one-half or more of the shift in the higher classification.

F. PERFORMANCE BONUS PLAN

1. The Publisher shall have the right to grant lump sum discretionary bonuses to employees covered by this Agreement.

2. Any such bonus payments shall:

(a) be intended for, but not necessarily limited to, recognition for superior job performance.

(b) be at the sole discretion of the Publisher.

(c) not be subject to Article 5, provided, however, any such bonuses shall not result in violation of any state or federal Civil Rights laws.

(d) not be added to an employee's base pay or used in the computation of any overtime payments.

3. The Publisher shall notify the Guild of the names of employees receiving bonuses and the amount of bonuses paid.

ARTICLE 19 EXPENSES AND EQUIPMENT

1. The Publisher shall pay all legitimate expenses incurred by the employees in the performance of their duties, provided such expenses are first authorized or later approved by the Publisher.

2. Necessary working equipment authorized by the Publisher shall be provided to employees and paid for by the Publisher.

3. (a) Employees who are regularly required to maintain an automobile for use in the performance of their duties shall be compensated for such use by payment of a flat minimum allowance for all weeks worked and during paid vacations as follows:

Effective Date	Flat Allowance	Covered Miles
Date of Agreement	\$ 50.00	150

(b) Additionally, the employee shall receive the full daily car allowance for the first ten (10) days of each absence for which the Publisher pays sick leave and one-half (1/2) the full daily car allowance for each such additional day; provided, that the full car allowance shall not be paid for any consecutive absence of two (2) weeks or more that is not separated by at least ninety (90) days from a prior period of at least two (2) weeks of absence for which the full car allowance was paid.

(c) Additional compensation at the rate provided for in Section 6, below, shall be paid for all miles in any one (1) week in excess of the covered miles set forth in Section 3(a), above.

(d) The Publisher shall continue to pay the contribution now being paid to employees to offset the additional insurance premium paid due to use of an automobile for business purposes.

(e) The following parking provisions shall be implemented below:

(i) The Company will offer free parking spaces to bargaining unit employees whose worksite is the Company's Fountain Street building and who are regularly scheduled to work at least 22-1/2 hours per week. The maximum number of spaces to be offered is 150 on a first-come first-served basis among the spaces that may be available each day at either the Fountain Street Parking Lot, at the Eddy Street Parking Lot, and/or at the Washington Street Garage. These spaces will be allocated by seniority among eligible employees. The Company will offer these spaces unless any or all of these parking facilities are sold to a third party, taken by eminent domain or converted to non-parking uses. If any or all of these facilities become unavailable the maximum number of 150 spaces will be reduced as follows: 40 due to the unavailability of the Fountain Street Parking Lot, 25 due to the unavailability of the Eddy Street Parking Lot, and/or 85 due to the unavailability of the Washington Street Garage. In the event a parking facility becomes unavailable, the Company will give the Guild and affected employees at least one month's notice.

(ii) The Company will also offer free parking to those current bargaining unit employees who had payroll deduction for parking to the Company as of January 6, 2003. The Company will also continue to offer free parking to outside sales representatives, photographers, and at State Staff Bureaus outside Providence for employees required to use their automobiles in the course of their duties at those bureaus.

(iii) The Company will offer up to a total of 35 free monthly bus passes for employees regularly scheduled to work at least 22-1/2 hours per week for use to commute to work, the passes to be allocated based on seniority.

(iv) The Company agrees to provide parking to Guild-represented irregular extras and part-time employees who are regularly scheduled to work less than 22.5 hours per week on the same basis that it is offered to other Guild-represented employees.

4. Employees who use their automobile occasionally in the performance of their duties who do not receive any flat allowance shall be compensated for such use on such occasions as they are authorized to use it at the maximum rate per mile allowed by the Internal Revenue Service, provided, that no such employee shall receive less than five dollars and forty cents (\$5.40) for any day he or she is authorized use of the automobile.

5. State Staff reporters on a temporary assignment to the city staff will be paid the full car allowance for the first four (4) weeks and fifty percent (50%) per week thereafter for the duration of the temporary assignment.

6. (a) The allowances provided for per mile overages shall be subject to adjustment yearly, after the execution of this agreement, in accordance with the standard Internal Revenue Service mileage rate.

(b) Per mile overage allowances set forth above shall not exceed the maximum allowed by the Internal Revenue Service.

ARTICLE 20 RETIREMENT PLANS

1. The G.B. Dealey Pension Plan will be frozen as of March 31, 2007. Implementation of the Pension Plan freeze will mean that after March 31, 2007, no additional Pension Plan benefits will accrue or continue to grow. Pension Plan participants will maintain the accrued benefit as of the effective date of the freeze.

2. Pension Plan participants who make the transition on March 31, 2007 will:

(a) Be given five additional years of pension credit as of March 31, 2007 for purposes of calculating their Pension Plan benefits. This will immediately and significantly enhance the Pension Plan benefit each participant will be eligible to receive upon retirement.

(b) Participants who remain employed at the end of the applicable calendar year period will be paid a Pension Transition Supplemental cash contribution to be deposited into a personal 401(k) account no later than 90 days following the end of the applicable period as designated below. To remain eligible for the Pension Transition Supplemental payment, participants must remain employed through the end of the designated period.

PERIODS FOR PENSION TRANSITION SUPPLEMENTAL PAYMENTS

April 1, 2007 through December 31, 2007
January 1, 2008 through December 31, 2008
January 1, 2009 through December 31, 2009
January 1, 2010 through December 31, 2010
January 1, 2011 through December 31, 2011
January 1, 2012 through March 31, 2012

- (c) The Pension Transition Supplemental amount is based on the participant's age, credited service and eligible pay. The intention is to make up the growth the Pension Plan benefit would have had over each of those five years.

3. Pension Plan participants who participate in the Pension Plan freeze and become eligible for the transition benefits of five additional years of service and five years of eligibility to receive Pension Transition Supplements will also become eligible, as of March 31, 2007, to receive both an enhanced 401(k) Company match and an automatic Company contribution to their Belo Savings Plan accounts. Specifically, these features are:

- (a) Automatic Company Contribution: Effective April 1, 2007, the Company will contribute 2% of eligible compensation to each participant's Belo Savings Plan account whether or not the participant elects any personal deferral. (No such Company contributions exist for those accruing a Pension Plan benefit as of March 31, 2007.)
- (b) Increased Company Match: Effective April 1, 2007, the Company will match 75 cents for each dollar the Participant contributes, up to the first six percent of eligible compensation.

4. In addition, as of January 1, 2007, both match and Company contributions to the Belo Savings Plan will be made in cash (as opposed to Belo stock).

5. Bargaining unit employees hired or rehired on or after July 1, 2004 shall be eligible to participate in the Belo Savings Plan with the "The Star Plan" match and Company contribution as described in paragraphs 3 (a) and (b) above.

6. The Company shall have the right to modify, terminate or amend its retirement plans at its sole discretion as long as such actions apply to both bargaining unit and unrepresented employees.

**ARTICLE 21
MISCELLANEOUS**

1. The Publisher agrees to provide bulletin board space in all departments and state staff offices, except one and two-employee offices, for the use of the Guild for material approved by a Guild officer and relating to the normal conduct of Guild business.

2. (a) In the event of a death in an employee's immediate family, (husband, wife, sister, brother, father, father-in-law, mother, mother-in-law, step-parent, son or daughter, step-child), the employee will be allowed three (3) days' absence from work, without loss of pay, for the purpose of attending the funeral services and making necessary arrangements therefore.

(b) In the event of the death of an employee's grandparent or grandchild, the employee will be allowed one (1) day's absence from work without loss of pay to attend the funeral services.

3. Any regular employee who is required by law to serve on a State or Federal jury or to testify before a State or Federal court at a trial or hearing in the public interest will not be required to work a shift on any day the employee is required to serve as a juror or appear as a witness. The employee will be paid for each schedule not worked because of such service, the difference between remuneration received for such service and straight-time payment for each regular schedule not worked because of such service. The employee will present to the Supervisor evidence of payment by the court for the employee's service as a juror or a witness.

4. No employee except a Photographer or member of the State Staff shall be required as a condition of his or her employment to use a camera.

5. (a) The Guild and the Publisher jointly recognize their responsibility to maintain the integrity of their product. The right of the Publisher to question the propriety of any present or proposed outside activities or services is recognized by the Guild.

(b) Employees are free to contribute their services to non-competing newspapers and other publications, or radio-TV interests outside of the New England area, provided Publisher time is not consumed, nor the Publisher's legitimate business interest infringed upon, and provided the employee's connection with the Publisher is not exploited without specific permission.

(c) Employees are free to engage in any other activity outside of working hours provided it does not infringe upon the Publisher's legitimate business interests and does not compromise the reputation of the Publisher or the employee, it being understood that the employee will not undertake such other activity without notification to the Publisher. Disputes arising from interpretation of this Section shall be subject to the

provisions of Article 5. If the employee engages in such activity over the objection of the Publisher prior to the settlement of the dispute, such refusal to comply will constitute grounds for dismissal.

(d) All news stories, feature matter or pictures produced on Publisher's assignment and time or with Publisher's equipment or material shall become the sole property of the Publisher. It is recognized that it has been the practice of the Publisher, under various circumstances, to permit employees directly responsible for the production of feature articles or pictures to receive compensation from outside publishers to whom the Publisher has released such articles or pictures for publication. It is understood that such practice shall continue in effect.

6. It is understood that the Publisher's present practice as to severance pay shall be continued.

7. The Publisher and the Guild agree to share equally the expense of printing sufficient copies of this contract to provide one for each present employee, for each employee subsequently hired during the life of the contract and a reasonable number for the unrestricted use of the Publisher and the Guild.

8. An employee's byline or credit line shall not be used over his or her protest provided the protest is registered at the time the item is submitted. When major editing changes are made, the appropriate editor will make reasonable effort to discuss the changes with the reporter who wrote the story prior to its publication.

9. The Publisher agrees to furnish an employee and the Guild with copies of all written reprimands and letters of commendation which are placed in the employee's personnel file and may be subsequently used for the purpose of discipline or reward. (The provisions of this Section shall be applicable only to letters of reprimand or commendation issued after the ratification date of this Agreement.) The employee and/or the Guild shall be allowed to place in such file a response to any such written reprimands or letters of commendation. No written reprimands now in the files or hereafter issued shall have any effect after a period of twelve (12) months during which there are no intervening reprimands.

10. Job sharing arrangements may be made at the sole discretion of the Publisher. Such job sharing arrangements shall involve two employees, who will share a full-time job. Prior to the beginning of a job sharing arrangement, the employees and the Company shall agree in writing how hours and benefits shall be divided. The Guild shall be provided with a copy of any job sharing agreements. Upon conclusion of the job-sharing, the affected employees shall return to their former jobs. For purposes of layoff, job sharing employees shall be treated as full-time employees.

ARTICLE 22
DIVERSITY COMMITTEE

In order to encourage diversity in the workforce, an advisory committee known as the Diversity Committee will be composed of three (3) members of management designated by the Publisher and three (3) employees from the bargaining unit designated by the Guild. A regular, full-time employee of the local Union may be substituted for one (1) of the three (3) Guild-designated representatives.

ARTICLE 23
DISCLOSURE

1. The Providence Journal Company, believing that a free press gathers news without external pressures, and the Guild, believing that a news employee should be responsible in his or her work only to his or her conscience and his or her employer, agree that protection of a news employee's security is of prime importance to his or her work. The Publisher and the Guild further agree that:

(a) When any request is made via Federal, State or Municipal Court, grand jury, administrative agency, governmental department, government commission, or legislative body for the production or disclosure of confidential information or confidential news sources utilized by any reporter, photographer, editor, writer or any other regular employee directly engaged in the gathering of news for the Providence Journal Company and when such employee has notified the Publisher of such request, the Publisher will arrange for prompt legal guidance and assistance for the employee through the Publisher's legal counsel. In such cases where the employee can reasonably foresee that his or her work may result in the need for assistance under the provisions of this Article he or she must secure the advance permission of the Publisher before proceeding, and shall not be protected under the provisions of this Article if he or she proceeds after permission is denied.

(b) An employee so represented in any such proceeding by the Publisher's legal counsel shall not suffer any loss of pay or other benefits and shall further be made whole to the extent permitted by law against any fines or damages levied by any final judgment or decision in the action except to the extent that such employee has taken a course of action contrary to the advice of counsel.

ARTICLE 24
DURATION

1. This agreement shall continue in full force and effect to and including December 31, 2010.

2. If either Party hereto wishes to propose a new contract to take the place of this one upon its expiration date, it shall notify the other Party in writing of its wishes sixty (60) days prior to January 1, 2011, and accompany the notice with a statement in detail of changes desired. The respondent may, within twenty-five (25) days, formulate a

counterproposal setting forth the conditions it will seek to establish. If no counterproposal is filed, the existing contract shall be considered to be the respondent Party's counterproposal.

3. If either Party wishes to make amendments to this contract upon its termination and a new contract has not been signed by January 1, 2011, and if there is a change in the wage scale, it is agreed by both Parties that retroactivity, as affecting wages, shall apply for a period not to exceed ninety (90) days beyond December 31, 2010. Any application of retroactivity to wages after the ninety (90) day period herein referred to must be mutually agreed upon by both Parties when a new contract is signed.

4. The terms of Article 2, Section 4 (Dues Checkoff), Article 2, Section 5 (Union Security); and Article 5 (Grievance Arbitration and No Strike) shall remain in effect until such negotiations are lawfully terminated.

THE PROVIDENCE JOURNAL COMPANY

THE PROVIDENCE NEWSPAPER GUILD

MEMORANDUM OF AGREEMENT - No. 1

The Company and the Guild agree to add the job of Specialty Product Sales Representative to Advertising Classification No. 9, as follows:

(1) Not more than five (5) such positions may be filled during the term of this Agreement. Three (3) of the five (5) positions may be filled in 1994.

(2) Such sales people shall be limited to selling advertising to unassigned accounts and to accounts which have not advertised in the Journal-Bulletin during the preceding twelve (12) months, provided however such accounts have not been solicited by an Advertising Sales Representative during that period of time and to accounts transferred at the request of the individual Advertising Sales Representative and approved by the appropriate manager.

(3) Present employees promoted to Specialty Product Sales Representative shall be placed at not less than the "1" year experience rating.

(4) No regular, full-time, Advertising Sales Representative shall be displaced by a Specialty Product Sales Representative.

(5) Employment of Specialty Product Salespersons shall have no effect on the design of Advertising Sales Representative incentive plans.

(6) The Company shall set sales goals for these positions, and incentives shall be paid as follows:

Three percent (3 %) commission on all sales revenues up to the sales goal;

Five percent (5 %) commission on all sales revenues in excess of the sales goal;

Seven percent (7 %) on all sales revenues on accounts which have not advertised in the Journal-Bulletin in the preceding twelve (12) months.

(7) New accounts obtained by a Specialty Product Sales Representative shall remain with that sales person for a period not to exceed twelve (12) months, after which said account shall be assigned to an Advertising Sales Representative.

MEMORANDUM OF AGREEMENT - No. 2

1. The Publisher shall offer direct deposit of employees' earnings, on a voluntary basis. To facilitate payroll preparation and transmission of direct deposit funds, the weekly pay day for all employees shall be Friday for all wages from the previous week.

2. To mitigate the effects on regular employees of the transition from a Wednesday pay day to a Friday pay day, regular employees may request an advance of two (2) day's pay to be included in the final Wednesday pay. The advance, if requested, shall be repaid in fifteen (15) equal payroll deductions from subsequent pays, beginning on Friday of the following week and continuing for fourteen (14) weeks.

3. Should bi-weekly pay become legal, or should bi-weekly pay be determined to be legal, in Rhode Island, the Publisher may convert to a bi-weekly payroll, with pay day being every other Friday, upon sixty (60) days' notice to employees and to the Guild.

4. To mitigate the effects on regular employees of the transition to a bi-weekly payroll, the Publisher shall pay all regular employees up to date on Friday for earnings in the prior week and for estimated earnings in the current week. Any adjustments for earnings in the current week shall be made in the following bi-weekly payroll.

5. Paychecks will be available not later than 6 p.m. on the day prior to payday.

MEMORANDUM OF AGREEMENT – No. 3

Work for new business ventures established after November 1, 1992, including but not limited to "Town Crier" and "Goodlife", may be performed by subcontractors and/or non-bargaining unit employees, provided the use of subcontractors and/or non-bargaining unit employees does not cause the layoff of any bargaining unit employees.

"The Meeting Place" may continue to be subcontracted for the term of the current Collective Bargaining Agreement.

This Agreement shall expire co-terminus with the current Collective Bargaining Agreement.

MEMORANDUM OF AGREEMENT - No. 4

The Company and the Union agree to establish a two-year Post Graduate Intern Program under the following conditions:

1. Applicants for the program shall:

A. Have no more than six (6) months of professional newspaper writing experience, exclusive of any experience gained in an academic setting or a summer intern program.

B. Be employed for a period not to exceed two (2) years.

2. The Company may, in its sole discretion, offer regular employment as reporters to qualified interns upon completion of their intern program provided a vacancy exists at that time.

3. Any interns so employed would be credited upon hire with two years of experience and placed at the "2" level on the Reporter grid set forth in Article 18. Interns who are hired as regular employees shall not be required to serve a probation period.

4. Intern wage rates shall be increased in accordance with the general wage increases over the term of the contract.

5. Only interns employed in accordance with this program will be paid as set forth in paragraph four (4) above.

6. The number of participants in the program shall not exceed a ratio of one intern to two (1:2) State Staff Reporters and Bureau Managers plus two (2) interns. State Staff Reporters and Bureau Managers on loan to other departments shall not be included in calculating the number of allowed program participants.

7. Interns shall not be the sole employee assigned to a state staff bureau.

8. Interns not selected for retention at the conclusion of the two-year period shall be offered assistance in finding a new job including, by way of example, aid in resume preparation, use of photocopiers and reasonable use of Company telephones.

MEMORANDUM OF AGREEMENT - No. 5

The Providence Journal Company (Company) and the Providence Newspaper Guild (Union), Parties to the Collective Bargaining Agreement dated February 20, 1995, and effective January 1, 1994, through and including December 31, 1996, hereby agree as follows:

1. The Union agrees to waive jurisdiction over work transferred from the Treasurer's and Credit Offices to the Service Center. It is further agreed the transfer of employees to the Service Center shall be under the following guidelines:

(a) If there is a future need to reduce employees at the Service Center, the Company will first attempt to do so by attrition or voluntary separation programs. If a layoff becomes necessary, such layoff would be accomplished using the present seniority dates now on record for employees in the Treasurer's and Credit Offices.

(b) The Company will transfer affected employees to the Service Center on a voluntary basis only.

(c) Employees who elect to transfer to the Service Center will be paid as follows: Current rate (1994) plus two and one-half (2 1/2) hours of built-in overtime plus the 1995 general increase for non-exempt employees at the Service Center. They will participate in the Flexible Benefits and Gain Sharing programs covering Service Center employees.

(d) Employees assigned to the Service Center will be assigned work similar to what they have done at the newspaper and, in addition, will perform work involving other divisions of the corporation.

(e) Transferred employees shall have a fifteen (15) workday period during which they may elect to return to the Bargaining Unit.

(f) If employees decline to transfer to the Service Center, the Company will negotiate with the Union in an attempt to locate an appropriate job within the Bargaining Units. Any training necessary for placement in a new job will be provided by the Company.

(g) An employee who declines transfer and is placed in a lower classification will be assigned a fifty percent (50%) Red Circle rate until the rate for the new job equals the employee's rate.

(h) Employees not scheduled to go to the Service Center will be assigned to the Advertising Department and will perform duties similar to those now performed. Employees will remain in their present classification and will receive pay increases in accordance with the Collective Bargaining Agreement.

MEMORANDUM OF AGREEMENT - NO. 6

The Parties of the Advertising Agreement dated April 25, 1995, and effective January 1, 1994 through December 31, 1996, hereby agree as follows:

1. The job title of Pre-Publishing Supervisor shall be placed in Group classification I.

2. The job title of Pre-Publishing Specialist shall be placed in a new Group Classification numbered VII-A with the following wage scale:

Years	0	1	2	3
	\$535.80	\$689.40	\$759.36	\$776.92

3. The job title of Pre-Publishing Operator shall be placed in a new Group Classification numbered XII-A with the following wage scale:

Years	0	1	2	3	4
	\$361.49	\$447.49	\$494.68	\$549.24	\$585.57

4. Employees classified as Publications clerks shall be reclassified as Pre-Publishing Operators and the aforementioned classification shall be deleted.

5. Employees classified as Scitex Operators, Assistant Detail Managers, Senior Dispatch Clerks and Publication Specialists shall be reclassified as Pre-Publishing Specialists and the aforementioned classifications shall be deleted.

6. The Guild acknowledges that as a result of new or modified equipment, machines, apparatus or processes the Company is assigning all work performed in the Color Pre-Press Department and the Composing Room to the Advertising Production Department and the department is renamed the Pre-Publishing Department.

7. The Guild acknowledges the Company's intention, as a result of new or modified equipment, machines, apparatus or processes, to assign all employees working in the Color Pre-Press Department and the Composing Room to the Pre-Publishing Department. Such acknowledgment is subject to paragraph 13, below.

8. During 1996, 1997 and 1998, Article 18, Section E, paragraphs one (1) and two (2) shall not apply to individuals hired or assigned during 1996 to the Pre-Publishing Department who were not previously in the Guild bargaining unit.

9. Employees assigned to nights on the effective date of this Agreement shall have first pick of available night jobs.

10. The title of Pre-Publishing Department Manager and three (3) Assistant Pre-Publishing Department Managers shall be added to excluded positions listed in Article 1. The title of Detail Manager shall be deleted from Article 1.

11. Seniority for previously non-Guild represented employees who are assigned during 1996 by the Company to the Pre-Publishing Department as the result of new or modified equipment, machines, apparatus or processes shall be calculated from the date such employees last entered the Department in which they worked prior to their transfer to Guild jurisdiction.

12. Pre-Publishing Operators shall be considered first for promotion to available Pre-Publishing Specialists positions before other employees.

13. Nothing in this Agreement shall interfere with any collective bargaining relationship between the Providence Typographical Union #33 and The Providence Journal Company. This Agreement shall not serve to void or nullify residual contractual rights that may be enjoyed by employees assigned to Guild jurisdiction who were previously covered by other collective bargaining agreements. Any dispute over any such residual rights or benefits shall be enforceable by the parties to those agreements.

14. In the event that any provision of this Agreement is determined by an arbitrator, the National Labor Relations Board or other body of competent jurisdiction to be invalid or illegal, the involved provision no longer shall be binding upon the parties. All other provisions of this Agreement shall remain binding upon the Parties, and the Company and the Guild will forthwith renegotiate the involved provision so as to conform with the decision rendered.

15. This Agreement shall become effective upon ratification by the Guild.

MEMORANDUM OF AGREEMENT - NO. 7

The Providence Journal Company and the Providence Newspaper Guild, Parties to the Collective Bargaining Agreements dated May 22, 1997, and effective January 1, 1997, through and including December 31, 1999, hereby agree as follows:

WHEREAS the Guild and the Company recognize Irregular Extra employees have served an essential role in the production of the newspapers, and;

WHEREAS it is recognized by the Parties Irregular Extra usage has evolved beyond the role originally intended, and;

WHEREAS it is recognized that because of such usage Irregular Extra employees have come to view their employment as entitling them to the same rights and benefits of regularly scheduled employees, and;

WHEREAS it is the desire of the Parties to restore the Irregular Extra system to its original purpose;

NOW THEREFORE, to accomplish the mutual goal of the Parties the following shall be implemented:

1. Not later than August 31, 1997, the Publisher shall initially establish and fill fifteen (15), fifteen (15) hour per week positions in the News Department. Such positions shall be filled by employees currently classified as Irregular Extras.

2. In accordance with past practice, nothing in this Agreement shall be interpreted as preventing such part-time employees from working beyond their regularly scheduled hours.

3. An Advisory Committee, composed of three (3) members appointed by the Publisher and three (3) members appointed by the Guild shall be formed to make recommendations to the Publisher intended to result in maximizing the number of regularly scheduled positions, establish the appropriate regularly scheduled hours for part-time employees and employment of the minimum number of Irregular Extra employees. Such recommendations shall be consistent with production and scheduling requirements.

MEMORANDUM OF AGREEMENT - NO. 8

July 11, 1978

Mr. Frank Prosnitz
Providence Newspaper Guild
AFL-CIO, Local 41
96 Fountain Street
Providence, Rhode Island 02902

Dear Frank:

In consideration of the Guild dropping its proposal concerning Section 5 of Article 9 of the News Agreement, the Company offers the following:

1. No photographer with more than twenty years' service will be required to work a night schedule for more than ten weeks in a forty-eight week period.
2. The schedule of nights to be worked by photographers with more than twenty years' service will be selected within the rotation schedule on the basis of seniority by members of the group.
3. The schedules are subject to modification, as usual, to take care of sickness, vacations and news coverage requirements.
4. Selection of vacation weeks, by seniority, will be scheduled within this senior group.
5. This agreement shall be on a trial basis for one year from the date of this letter for the purpose of evaluation.
6. Photographers will be required to install Company radios in personal cars at Company expense.

The Union's agreement is evidenced by your acknowledgment below.

Sincerely,

Charles N. Mock
Vice President-Personnel

Frank Prosnitz
Providence Newspaper Guild

MEMORANDUM OF AGREEMENT - NO. 9

February 2, 1988

Mr. Charles N. Mock
Sr. Vice President Personnel
75 Fountain Street
Providence, RI 02902

Dear Mr. Mock:

This is to update the understandings between the Guild and the Publisher as reflected in the side letters to the 1978-1981 Contract. The Guild has no intention of delaying automation--even if it could--and to the contrary, we have every intention of cooperating with the Publisher and accommodating the Publisher if basic concerns are met.

The Guild's concerns regarding the installation of equipment, such as described by Stanley Barnicoat in early November, 1974, during the 1978 negotiations, and as further outlined by Donald Almeida, November 20, 1981, November 21, 1984, and November 18, 1987 are:

1. Equipment will be maintained at operating levels that will prevent undue fatigue and eye strain. Video display screen shall be maintained at the sharpest possible focus settings and with attention to brightness levels and anti-glare configurations, and any other steps needed for efficient and comfortable use should be considered.

2. The physical well-being of Journal Company employees should be protected. Video screens and equipment shall be monitored for radiation emission so that should breakdowns occur in component parts, etc., it would not result in threats to the physical well-being of employees. The Guild will cooperate in any such monitoring the Publisher deems necessary.

3. Employees shall be trained and instructed in the use of new equipment on Publisher time and no employee will be terminated or transferred to a lower classification as a result of an inability to master the operating techniques newly required.

These concerns may be met, the Guild believes, by assurances by the Publisher. Such assurances would satisfy the Guild's interests regarding negotiations under Article 2, Section 2 (the new process language), of the Collective Bargaining Agreement, and installation could proceed immediately and harmoniously.

If problems developed after the installation of the equipment and if the Parties could not reach agreement, then the dispute would be subject to grievance and arbitration.

I hope that this assures you that the Guild has no desire to obstruct or delay installation of automation equipment, that on the contrary, we view it as a development that will enable all of us to produce a better, more profitable newspaper.

Sincerely,
Charles D. Walker
President
Providence Newspaper Guild

MEMORANDUM OF AGREEMENT - NO. 10

July 13, 1998

The Providence Journal Company ("Company") and the Providence Newspaper Guild ("Guild"), Parties to the Collective Bargaining Agreements dated February 20, 1995, and effective January 1, 1994, through and including December 31, 1999, as amended, hereby agree as follows with respect to the on-line service known as Projo.Com, formerly known as R.I. Horizons:

1. The job title of On-Line Producer shall be placed in News Group Classification 1.
2. The job title of On-Line Chief Designer shall be placed in News Group Classification 4. The current experience ratings for this classification shall be deleted and the following substituted: Experience Rating 0--\$778.54, Experience Rating 1--\$910.76 and Experience Rating 2--\$999.19.
3. The job title of On-Line Production Coordinator shall be placed in News Group Classification 6.
4. The job title of On-Line Assistant shall be placed in News Group Classification 16.
5. The job title of On-Line Advertising Sales Representative shall be placed in Advertising Group classification 4.
6. The job title of On-Line Designer shall be placed in News Group Classification 8.
7. The job title of On-Line Marketing Assistant shall be placed in Advertising Group classification 13.
8. The job titles of Director of Electronic Publishing, On-Line Operations Manager, On-Line Administration Assistant, On-Line Marketing Manager, On-Line News Editor and Editorial Cartoonist shall be added to the list of exclusions set forth in Article I of the News Agreement.
9. Arthur Martone shall be placed in News Group Classification 1 (On-Line Producer) at top experience level and shall be paid at the rate of one thousand sixty one dollars and seventy-five cents (\$1,061.75) per week.
10. Paula Reynolds and Richard Lee shall be placed in News Group Classification 6 (On-Line Production Coordinator) at experience level two (2) and shall be paid at the rate of nine hundred ten dollars and seventy-six cents (\$910.76) per week.
11. Shawnita Lambert shall be placed in News Group Classification 16 (On-Line Assistant) at top experience level and shall be paid at the rate of five hundred thirty-eight dollars and thirty-five cents (\$538.35) per week.
12. Stephen Oliver shall be placed in Advertising Group Classification 13 (On-Line Marketing Assistant) at experience level three (3) and shall be paid at the rate of five hundred thirty-eight dollars and thirty-five cents (\$538.35).

13. Jonathan Foster shall be placed in Advertising Group Classification 4 (On- Line Advertising Sales Representative) at top experience level and shall be paid at the rate of nine hundred seventy-two dollars and fifty-six cents (\$972.56) per week.
14. Michael Foran shall be placed in News Group Classification 4 (On-Line Chief Designer) at experience level two (2) and shall be paid at the rate of nine hundred ninety-nine dollars and nineteen cents (\$999.19) per week.
15. Karen Martin and Linda Nugent shall be placed in News Group Classification 6 (On-Line Designer) at experience level one (1) and shall be paid at the rate of six hundred eighty dollars and seventy-four cents (\$680.74) per week.
16. Current anniversary dates for the employees set forth in paragraphs nine (9) through fifteen (15), above, shall be continued.
17. Employees listed in paragraphs nine (9) through fifteen (15), above, shall be excluded from application of the provisions of Article 2, Section 5(b) of the News and Advertising Collective Bargaining Agreements.
18. For the sole purpose of determining Bargaining Unit Seniority, the employees listed in paragraphs nine (9) through fifteen (15), above, shall be considered to have been a part of the News and Advertising Bargaining Units since August 12, 1994.
19. Health, Dental, Life Insurance and other insurances, participation in Vacations, Holidays, Sick Pay, Short-Term Disability, Leaves of Absence, Bereavement Pay, Jury Duty Pay, The Providence Journal Company Retirement Plan, the 401-K Retirement Plan, Gainsharing, Night Shift Differential and other programs as are generally granted by the Company to Non-Union employees shall be continued for the employees listed in paragraphs nine (9) through fifteen (15), above, through December 31, 1999.
20. Employees listed in paragraphs nine (9) through fifteen (15), above, shall make application, where applicable, during the annual open enrollment period prior to December 31, 1999, to transfer such benefits and insurances to those that are set forth in the current Collective Bargaining Agreement between the Company and the Guild.
21. All benefits granted under paragraph 19, above, shall be subject to the same modifications as affect or are required of all Non-Union employees of the Company.
22. This Agreement settles in full all Grievances, Unit Clarifications or Unfair Labor Practice Charges pending as of the date of execution of this Agreement concerning Projo.Com or any of its predecessor businesses. It is further agreed the appropriate Party shall take such steps necessary to withdraw any such Grievances, Unit clarifications or Unfair Labor Practice Charges to effectuate this Agreement.

MEMORANDUM OF AGREEMENT - NO. 11

June 18, 1999

The Providence Journal Company ("Company") and the Providence Newspaper Guild ("Guild"), Parties to the Collective Bargaining Agreement dated February 20, 1995, and effective January 1, 1994, through and including December 31, 1999, as amended, hereby agree as follows:

1. Members of the News Bargaining Unit, may, on a voluntary basis, contribute their services to Public Radio Station WRNI. Any fees or other payments for such contribution of services shall be based on agreement reached by the contributing employee and WRNI.
2. Except as it relates to WRNI, this Agreement does not waive the provisions of News Article 21, Section 5 (b). It is understood the Company may, upon thirty (30) days' written notice to the Guild, revoke such waiver with respect to WRNI and such waiver shall not be subject to the provisions of News Article 5, Grievance Procedure.
3. Unless requested by the Company, contribution of services by any employee, as set forth above, shall not result in a contractual obligation to pay overtime to any such contributing employee.
4. The practices regarding payments by the Company's Speakers Bureau shall continue.
5. This Agreement shall be without precedent and shall not be used by either Party in any other matter or proceeding as evidence of a past practice.

For the Company
/s/ R. Barrie Schmitt

For the Guild
/s/ Timothy F. Schick

MEMORANDUM OF AGREEMENT - NO. 12

June 4, 1999

The Providence Journal Company ("Company") and the Providence Newspaper Guild ("Guild"), Parties to the Collective Bargaining Agreement dated May 22, 1997, and effective January 1, 1994, through and including December 31, 1999, as amended, hereby agree to the establishment of a Summer Internship Program as follows:

1. The Company and the Guild agree to the discontinuation of the Media Partners in Progress Internship Program as set forth in Memorandum of Agreement No. 2 of the Collective Bargaining Agreement between the Parties. Current participants in the program shall be allowed to complete their internship in accordance with the terms and conditions set forth in the aforementioned Memorandum of Agreement.
2. The Company will place emphasis on securing minority group members and women as participants in the program.
3. Participants will be limited to a total of six (6) and shall be limited to college students entering their junior or senior years.
4. There shall be no displacement of any employees in the Bargaining Units as a result of this Agreement.
5. Program participants shall be paid at seventy percent (70%) of the entry-level rate for the classification in which they are placed, but in no case shall they be paid less than the Federal or State minimum wage.
6. Participants shall be subject to the provisions of Article 2, Paragraph 5 of the News and Advertising Collective Bargaining Agreements.
7. Employment of participants shall be restricted to between May 1 and September 1 of each year.
7. A Joint Advisory Committee, composed of three (3) members appointed by the Company and three (3) members appointed by the Guild, shall be formed to make recommendations for implementation and conduct of the program.
8. The Joint Advisory Committee established in paragraph 8, above, shall seek volunteers from members of the Bargaining Unit to assist in the mentoring of program participants.

MEMORANDUM OF AGREEMENT - NO. 13

February 3, 1998

The Providence Journal Company ("Company") and the Providence Newspaper Guild ("Guild"), Parties to the Collective Bargaining Agreement dated February 20, 1995, and effective January 1, 1994, through and including December 31, 1999, as amended, hereby agree Guild Grievance 11-97 (Fitness Center) is settled as follows:

1. The Company shall continue to make Fitness Center facilities available for use by employees for the duration of the current Collective Bargaining Agreement between the Parties.
2. During the period set forth in paragraph 1, above, the Company will continue to maintain the equipment presently in inventory.
3. The Company shall allow the Guild to select a Program Provider, subject to Company approval, to provide supervised fitness activities open to all employees on an equal basis. Any expenses incurred in the provision of such activities shall be borne by the program participants.
4. The Company shall assist, to such extent as solely determined by the Company, in the solicitation for a Program Provider and provision of publicity for Fitness Center activities to Bargaining Unit employees.
5. Any program times established initially under this Agreement shall not be changed except by Agreement of the Parties. Use of the facilities outside of those times by any other organized groups shall be on a first-come, first-served basis and shall be recognized by filing a request for such use, times and dates with the Director of Human Resources.
6. It is agreed the initial Program Provider shall be the Greater Providence YMCA. Such agreement shall be contingent upon the YMCA submitting proof to the Company of liability insurance covering its employees selected to conduct fitness activities in the Company's Fitness Center. The Company hereby represents it maintains property and liability insurance.
7. Either Party to this Agreement shall meet at the request of the other to discuss problems related with operation of the Fitness Center arising from this Agreement.

MEMORANDUM OF AGREEMENT - NO. 14
MOA regarding implementation of Expedited Arbitration

The procedures governing expedited arbitration as called for under Article 5, Section 8(b) shall be those contained in the other sections of Article 5 except as modified by this Memorandum of Agreement.

The parties shall self-administer the arbitration.

There shall be joint notification to the panel of arbitrators asking for two consecutive dates. The arbitrator who has the earliest available dates within 60 days shall be selected. If no arbitrator is available within 60 days, the first available arbitrator who has not been used in the previous two expedited arbitration cases shall be selected.

Conference calls shall be used to confirm the dates and arrange other details of the hearing.

The parties shall confer at least a week before the hearing regarding stipulations, joint exhibits, the issue to be presented, and the names of anticipated witnesses.

There shall be written communication directly with arbitrator, with simultaneous copy to opposing party.

There shall be no transcript.

Briefs shall be optional, but must be filed within 14 days from close of the hearing.

The arbitrator shall issue an award within 7 days of the close of the hearing or if briefs are filed, receipt of briefs. The arbitrator will issue a written opinion subsequent to the award.

The parties shall review the makeup of the arbitration panel annually.

Proposed panel members:

Gary Altman
Mark Irvings
Michael Walsh

John Cockran
Francis T. O'Brien
Richard G. Higgins

Roberta Golick

MEMORANDUM OF AGREEMENT - NO. 15
MOA regarding wage hour exempt employees

This Memorandum is to confirm the long-standing and mutually accepted past practice of the parties.

As to current employees, only the following positions are wage-hour exempt: Outside Sales Representatives, Special Writers and Section Editors regularly assigned to the Investigative Team, and Special Writers regularly assigned to cover out-of-town sports.

It is understood as to future employees, this Memorandum of Agreement is without prejudice as to positions that may be taken by the parties.

MEMORANDUM OF AGREEMENT - NO. 16

MOA regarding miscellaneous items

1. The Company has agreed to provide a one-time lump sum bonus of five hundred (\$500) dollars, subject to applicable withholdings, for Corey Bourassa, Thomas Cahir, Colleen Roy, Alicia Tesson and Christian Venditto.
2. The Guild agrees to withdraw all pending grievances, including Gr. 1-07 Charles Allen Upgrade.

MEMORANDUM OF AGREEMENT - NO. 17

MOA regarding personal communications equipment

The Providence Newspaper Guild (the "Guild") and the Providence Journal Company (the "Company") agree as follows:

This Memorandum of Agreement establishes the process for acquisition and reimbursement of certain costs of personal communications equipment and services used in the conduct of business on behalf of the Company.

1. For the purposes of this policy, personal communications devices are defined as cellular phones and other personal communications equipment used in the conduct of business.
2. The Company shall not provide for the purchase of personal communications devices but will provide a monthly allowance of fifty (\$50) dollars to those employees who must use one in the ordinary course of executing their responsibilities on behalf of the Company. This allowance shall be non taxable.
3. The Company's General Manager shall authorize the issuance of an allowance for the business use of a personal communications device by an employee. A Cellular Telephone Allowance Form (Exhibit A) must be completed by the employee's supervisor and signed by the employee and General Manager.
4. Only one personal communications device per employee shall qualify for an allowance.
5. Reimbursement of personal communications device business expense that exceeds an employee's monthly allowance must be requested on an expense reimbursement form with appropriate documentation attached, and approved by the department head.
6. The Company shall review allowance plans on an annual basis, and will adjust the plans and amounts as deemed necessary.

MEMORANDUM OF AGREEMENT - NO. 18

MOA regarding trial period for sound and video

The Providence Newspaper Guild (the "Guild") and The Providence Journal Company (the "Company") agree as follows:

1. The Company shall introduce the use of sound and video as a tool to enhance the Company's web site.
2. The introduction of sound and video shall be for a two (2) year trial period, commencing on January 1, 2008, and ending on December 31, 2009 (the "two year trial period"). During this period Article 2, section 1(d) and Article 18, Section E. 4 shall be held in abeyance in relation to sound and video work. The Company shall retain all rights it had prior to January, 1, 2008, to obtain and use video and sound from outside sources.
3. Work with sound and video by Guild employees shall be voluntary. Training and equipment shall be provided by the Company. Employees shall not be disciplined for failing to master sound and video techniques.
4. The Company will review the feasibility of using sound and video at the conclusion of the two-year trial period, and make a determination regarding the continuation of such work. The Company and the Union will meet to discuss the effects of this determination.
5. This Memorandum of Agreement shall be without precedent as to any position that may be taken by the Company or the Guild in any other matter and will not be referred to by the Company or the Guild in any arbitration or other proceeding except as may be necessary to enforce this agreement.

MEMORANDUM OF AGREEMENT - NO. 19

MOA regarding light duty/workers compensation

This Memorandum of Agreement establishes a Return-to-Work program for employees who suffer temporary disability from an on the job injury. The purpose of this MOA is to establish guidelines so that the Company can facilitate the rehabilitation of employees and allow a timely return to work, minimizing the loss of employee productivity by placing the employee in a temporary assignment.

1. It is at the sole discretion of the Company, based on medical documentation, whether or not an employee is eligible for light duty. An approval for light duty will be determined on a case by case basis.
2. Medical documentation must be provided every 30 days from the treating physician which documents the employee's improvement status. Restriction changes allow for a modification of light duty assignments.
3. A light duty assignment shall not exceed a maximum of six (6) months. A partial work week shall constitute one week of light duty for the purposes of this policy. The Company reserves the right to curtail or suspend a light duty assignment.
4. An employee who returns to light duty shall receive his/her regular base pay for the duration of the assignment.
5. The Company shall cease providing makeup pay for all work related injuries.
6. If an employee fails to accept a light duty offer he/she may lose their right to be reinstated to their original job.

GUILD NEWS UNION PAY GRID
Effective: January 1, 2008

General Wage Increase: 3.00%

Class	JOB Title	Code	SALARY BASED UPON YEARS OF EXPERIENCE				
			Step 1	Step 2	Step 3	Step 4	Step 5
010	Online Producer	PJ0057	29.49	33.99	36.37	-	-
	Regional Bureau Manager		1,105.88	1,274.63	1,363.88	-	-
	Section Editor	PJ0099					
		PJ0100					
		PJ0101					
		PJ0275					
		PJ0306					
020	Slot Editor		30.09	35.39	-	-	-
			1,128.38	1,327.13	-	-	-
030	Editorial Writer	PJ0078	29.69	34.93	-	-	-
	Special Writer	PJ0097	1,113.38	1,309.88	-	-	-
040	Online Chief Designer	PJ0222	27.21	31.83	34.93	-	-
	Overnight Editor		1,020.38	1,193.63	1,309.88	-	-
050	Assistant Art Department Head		26.95	31.72	34.93	-	-
	Chief Night Artist		1,010.63	1,189.50	1,309.88	-	-
	Page Editor						
	Picture Editor	PJ0094					
	State Staff Manager	PJ0253					
060	Copy Editor	PJ0075	25.66	29.78	31.83	34.60	-
	Online Production Coordinator	PJ0060	962.25	1,116.75	1,193.63	1,297.50	-
070	Artist	PJ0066	19.02	23.79	26.91	29.92	33.20
	Makeup Assistant		713.25	892.13	1,009.13	1,122.00	1,245.00
	News Computer Specialist	PJ0074					
	Online Reporter	PJ0276					
	Photographer	PJ0095					
	Reporter	PJ0098					
080	Assistant Librarian		25.41	29.97	33.17	-	-
	Picture Editor Assistant		952.88	1,123.88	1,243.88	-	-
090	Chief Visual Technician		18.56	20.98	23.28	25.97	-
			696.00	786.75	873.00	973.88	-
100	Pagination Assistant	PJ0092	16.16	19.14	20.89	24.67	-
	Visual Technician	PJ0106	606.00	717.75	783.38	925.13	-
110	News Specialist		15.77	18.68	20.38	21.96	24.07
			591.38	700.50	764.25	823.50	902.63
120	Departmental Assistant	PJ0003	15.52	18.22	19.53	20.84	22.45
	Library Assistant	PJ0082	582.00	683.25	732.38	781.50	841.88
130	State Staff Office Assistant		14.19	16.54	17.74	20.65	-
			532.13	620.25	665.25	774.38	-
140	Editorial Assistant	PJ0076	13.91	16.22	17.40	18.82	-
	Online Assistant		521.63	608.25	652.50	705.75	-
150	Copy Clerk		12.66	14.69	15.81	17.15	-
	General Assistant		474.75	550.88	592.88	643.13	-
	Receptionist						
160	Two-Year Intern Reporter		16.66	17.43	-	-	-
			624.75	653.63	-	-	-

GUILD ADVERTISING UNION PAY GRID
Effective: January 1, 2008

General Wage Increase:

3.00%

Class	JOB Title	Code	SALARY BASED UPON YEARS OF EXPERIENCE				
			Step 1	Step 2	Step 3	Step 4	Step 5
010	Producer Online Advertising	PJ0285	29.49 1,105.88	33.99 1,274.63	36.37 1,363.88	- -	- -
020	Classified Sales Manager Copy Layout Department Manager Department Store Manager Field Sales Manager Prepublishing Supervisor Retail Auto Sales Manager Sales Manager General Advertising	PJ0017 PJ0166	27.93 1,047.38	33.31 1,249.13	35.91 1,346.63	- -	- -
030	Advertising Artist Advertising Promotion Specialist Creative Services Specialist Head Makeup Coordinator	PJ0183 PJ0179 PJ0018	26.95 1,010.63	31.72 1,189.50	34.93 1,309.88	- -	- -
040	Assistant Credit Manager		26.44 991.50	31.48 1,180.50	34.16 1,281.00	- -	- -
050	Advertising Sales Representative Online Sales Representative Research Associate	PJ0023 PJ0223 PJ0189	19.95 748.13	24.92 934.50	27.90 1,046.25	30.88 1,158.00	33.99 1,274.63
060	Makeup Person	PJ0162	19.02 713.25	23.79 892.13	26.91 1,009.13	29.95 1,123.13	33.15 1,243.13
070	Prepublishing Specialist	PJ0164	19.88 745.50	25.58 959.25	28.17 1,056.38	28.82 1,080.75	- -
080	Assistant Credit Office Manager Assistant Detail Manager Assistant Telephone Room Manager Computer Room Supervisor National Office Supervisor Night Classified Office Supervisor	PJ0244 PJ0006 PJ0007	19.88 745.50	24.83 931.13	28.17 1,056.38	- -	- -
090	Assistant to Credit Manager Assistant to Night Classified Supervisor Bookkeeper Computer Operator Merchandise Specialist Promotion Coordinator Promotion Photographer Research Analyst Senior Display Marked Paper Clerk	 PJ0242 PJ0182	17.46 654.75	21.61 810.38	24.07 902.63	26.50 993.75	- -
100	Display Counter Salesperson Inside Display Sales Inside Telephone Sales Inside Telephone Sales (4 days) Specialty Product Sales Representative	PJ0235 PJ0027 PJ0303	16.51 619.13	19.99 749.63	22.02 825.75	24.15 905.63	- -
110	Advertising Tabulator Night Classified Sales Clerk Promotion Assistant Research Assistant Sales Assistant	 PJ0181 PJ0321	14.17 531.38	17.89 670.88	19.75 740.63	22.28 835.50	- -
120	National Order Clerk		13.41	15.89	17.40	18.82	21.12

110	Advertising Tabulator		14.17	17.89	19.75	22.28	-
	Night Classified Sales Clerk		531.38	670.88	740.63	835.50	-
	Promotion Assistant	PJ0181					
	Research Assistant						
	Sales Assistant	PJ0321					
120	National Order Clerk		13.41	15.89	17.40	18.82	21.12
	Online Marketing Assistant	PJ0061	502.88	595.88	652.50	705.75	792.00
	Publications Clerk	PJ0167					
130	Display Marked Paper Clerk		13.41	16.60	18.35	20.38	-
	Lead Data Entry Clerk		502.88	622.50	688.13	764.25	-
	Secretary	PJ0263					
140	Classified Counter Sales Clerk	PJ0009	14.06	16.99	18.68	20.24	-
			527.25	637.13	700.50	759.00	-
150	Billing Operator		13.41	16.22	17.89	19.53	-
	Classified Clerk	PJ0008	502.88	608.25	670.88	732.38	-
160	Clerk Stenographer		12.66	15.40	17.15	18.05	-
	Data Entry Clerk		474.75	577.50	643.13	676.88	-
	Delivery Clerk	PJ0123					
170	Cashier		12.66	15.40	17.15	-	-
	Classified Switchboard	PJ0010	474.75	577.50	643.13	-	-
	Credit Assistant						
	Makeup Copy Clerk						
	Porter and Lumper	PJ0126					
	Receptionist						
	Research Clerk						
180	Clerk Typist	PJ0012	12.66	14.82	16.27	-	-
	Credit Clerk		474.75	555.75	610.13	-	-
	Office Clerk						